

evidation

**DIGITAL PHENOTYPING AND POST APPROVAL  
MONITORING OF DRUGS**

Alessio Signorini  
[asignorini@evidation.com](mailto:asignorini@evidation.com)

my expertise is

ARTIFICIAL INTELLIGENCE

my expertise is

ARTIFICIAL INTELLIGENCE



co-founder & CTO

EVIDATION HEALTH



just a regular guy

A search input field with a magnifying glass icon on the left and the text "Search" inside.

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nobody likes Ads



if Ads were perfect, we would call them  
**RECOMMENDATIONS**

## Recommended for you

**People**

Groups

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Hashtags



**Beth Ferreira**  
Managing Director at  
FirstMark Capital

[Connect](#)



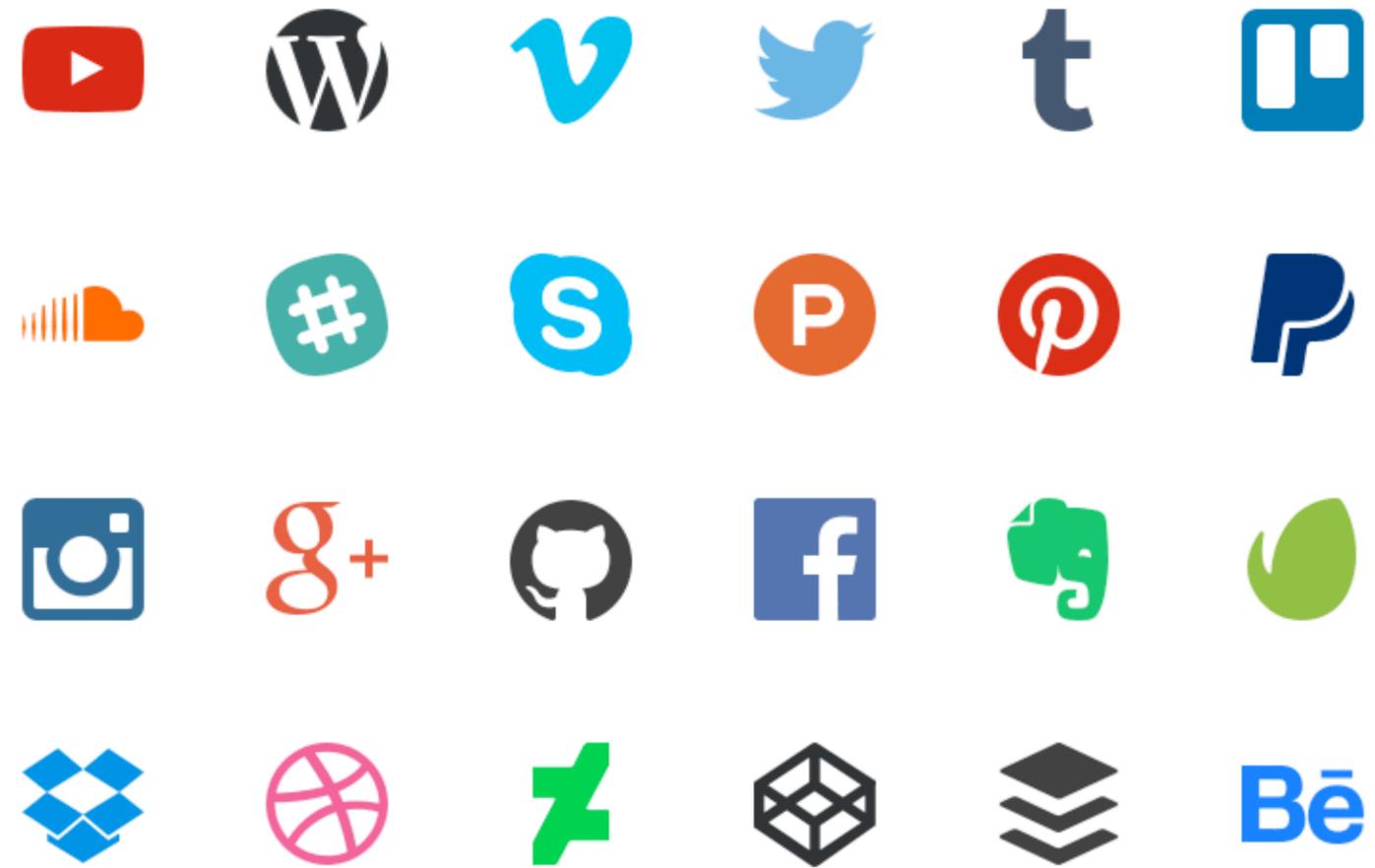
**KJ Singh**  
Managing Director at  
Techstars

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**Raghu Ramakrishnan**  
CTO for Data at Microsoft,  
Technical Fellow

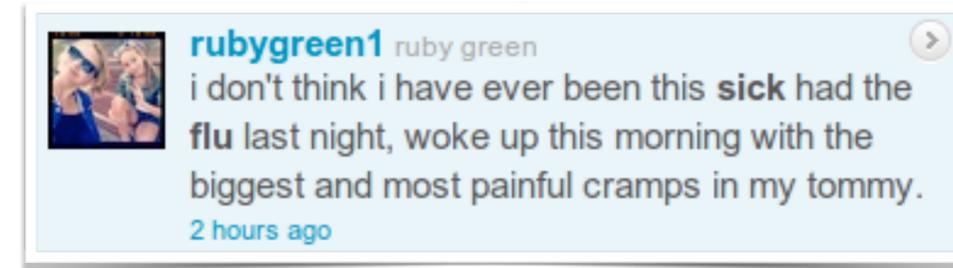
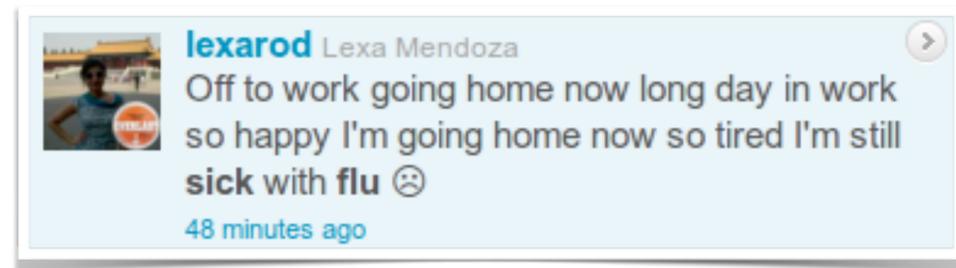
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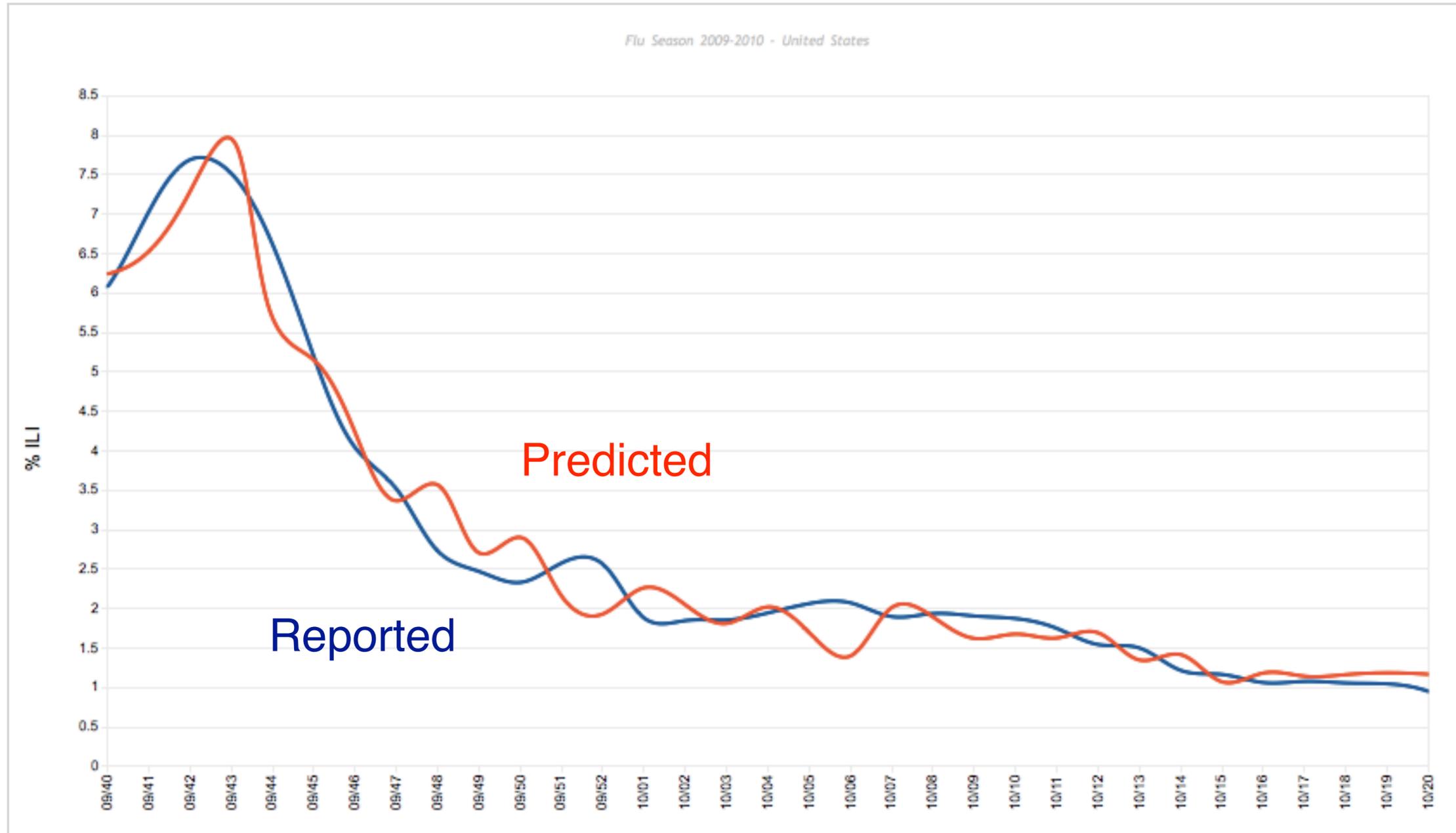
Ads and Login/Share Buttons allow  
to create a detailed user profile

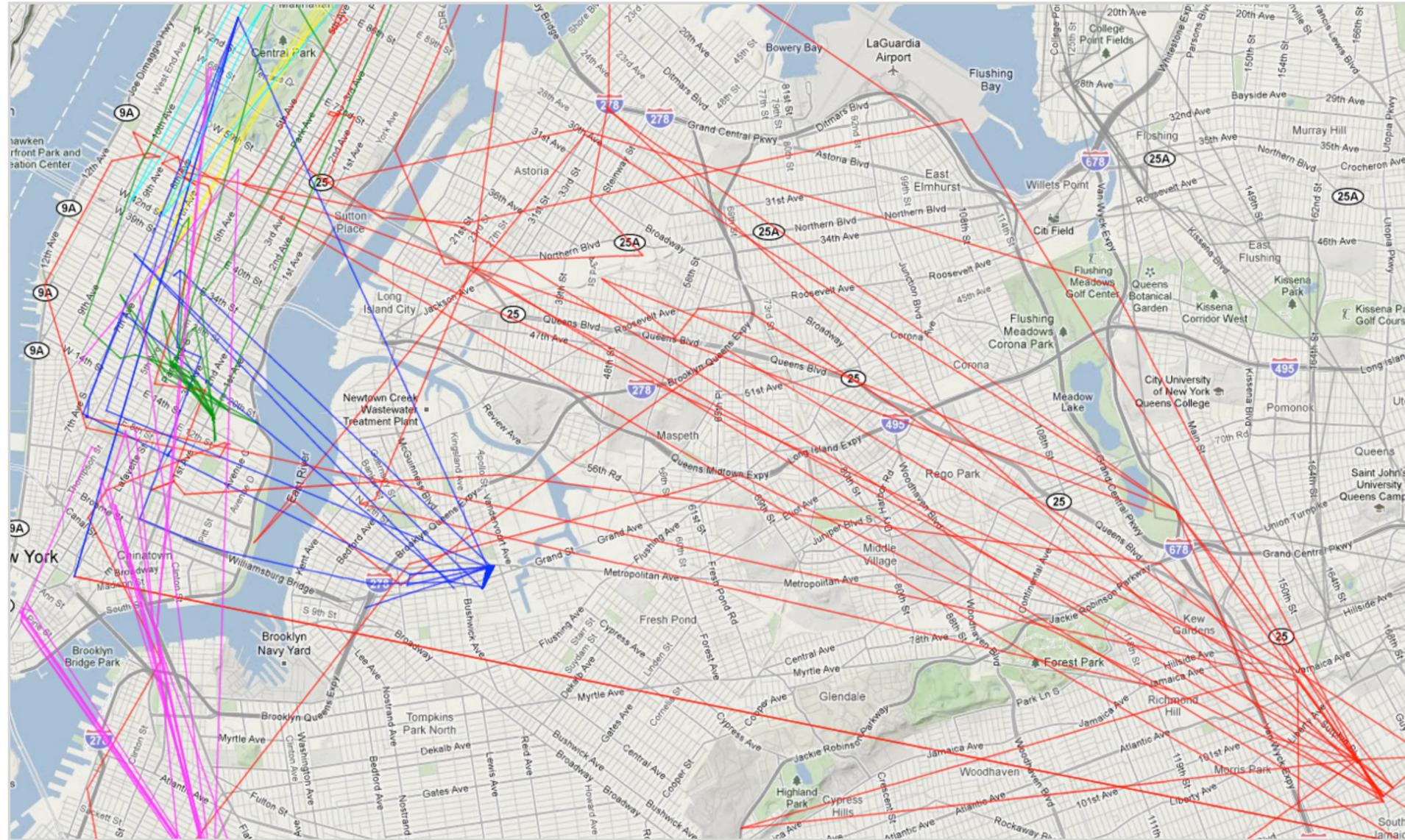


we produce thousands of data points every day  
wherever we know it or not

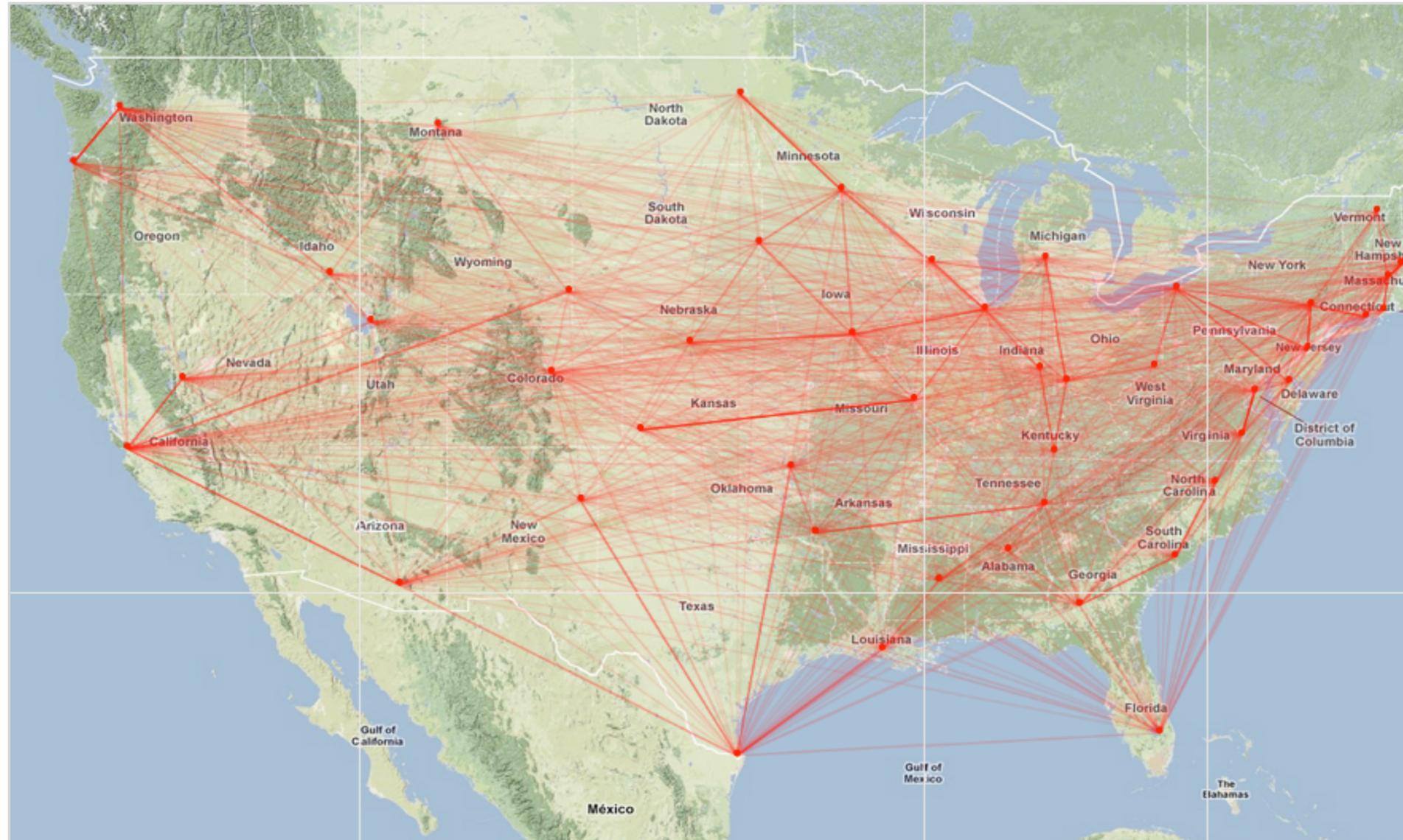


## Predicting Influenza-Like Illness (ILI) via Social Media





Movements of people in NYC



Movements of people across the US



Aggregated



Traded



Hacked



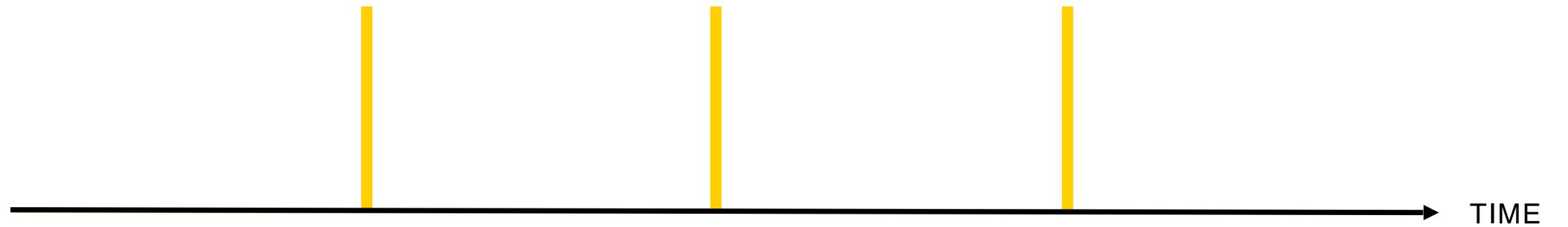
Sold

Doctors see our data only when we are sick

DATA POINTS

Visible

episodic



# What about the missing 99%?

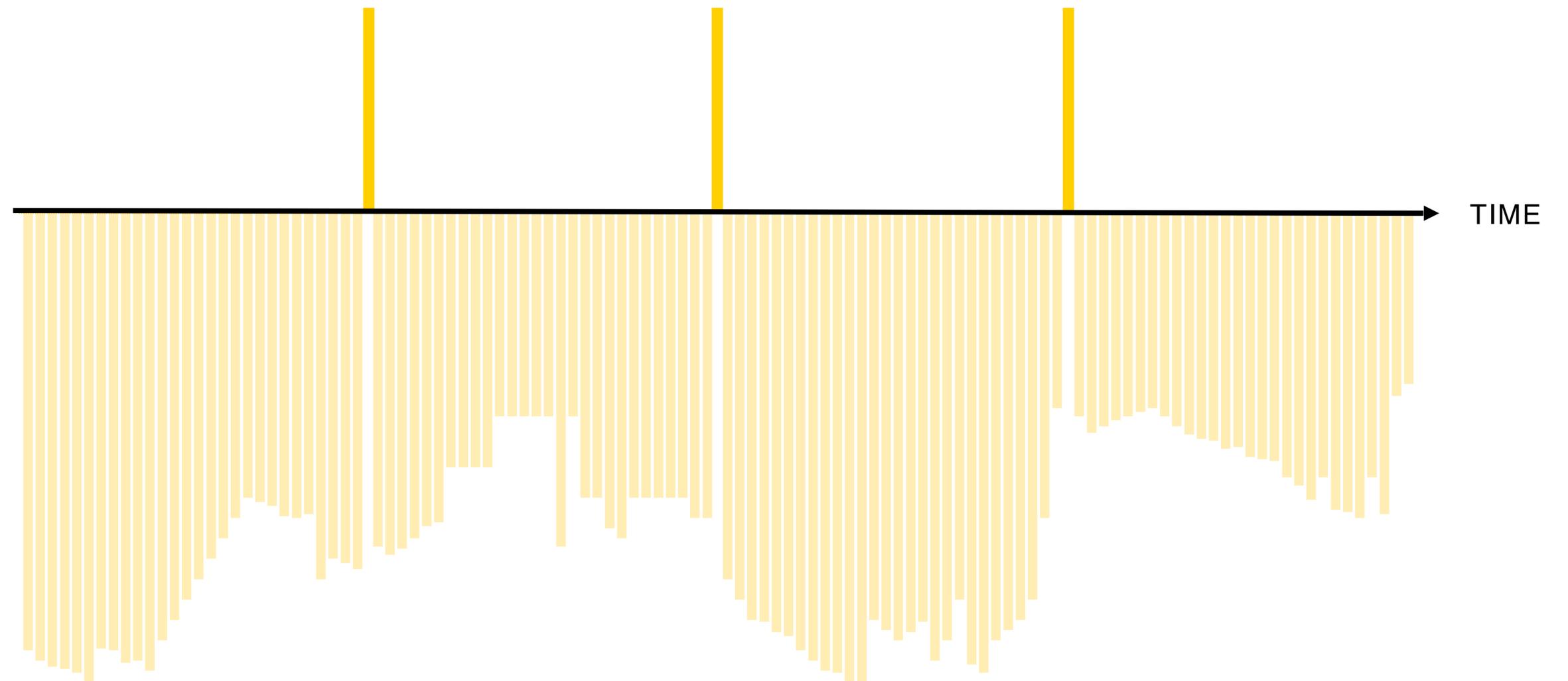
DATA POINTS

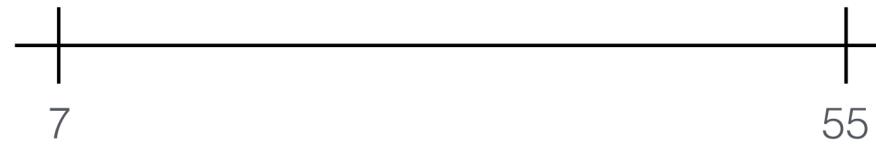
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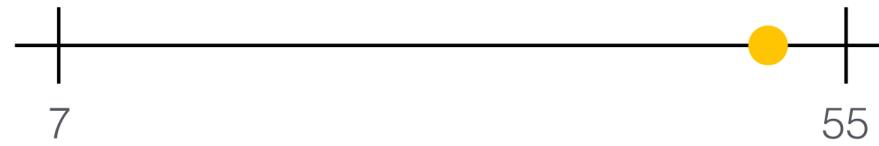
episodic

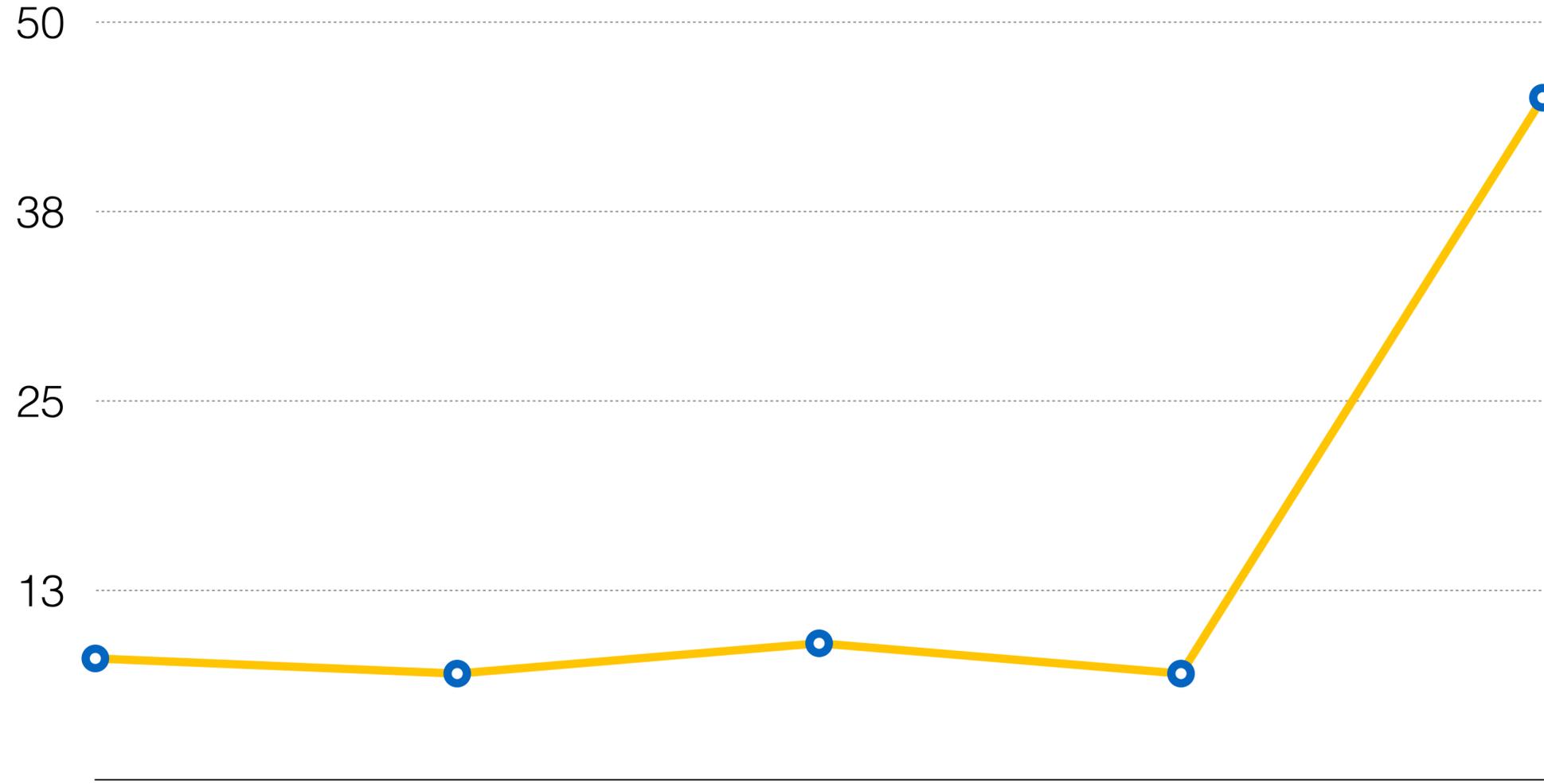
**Invisible**

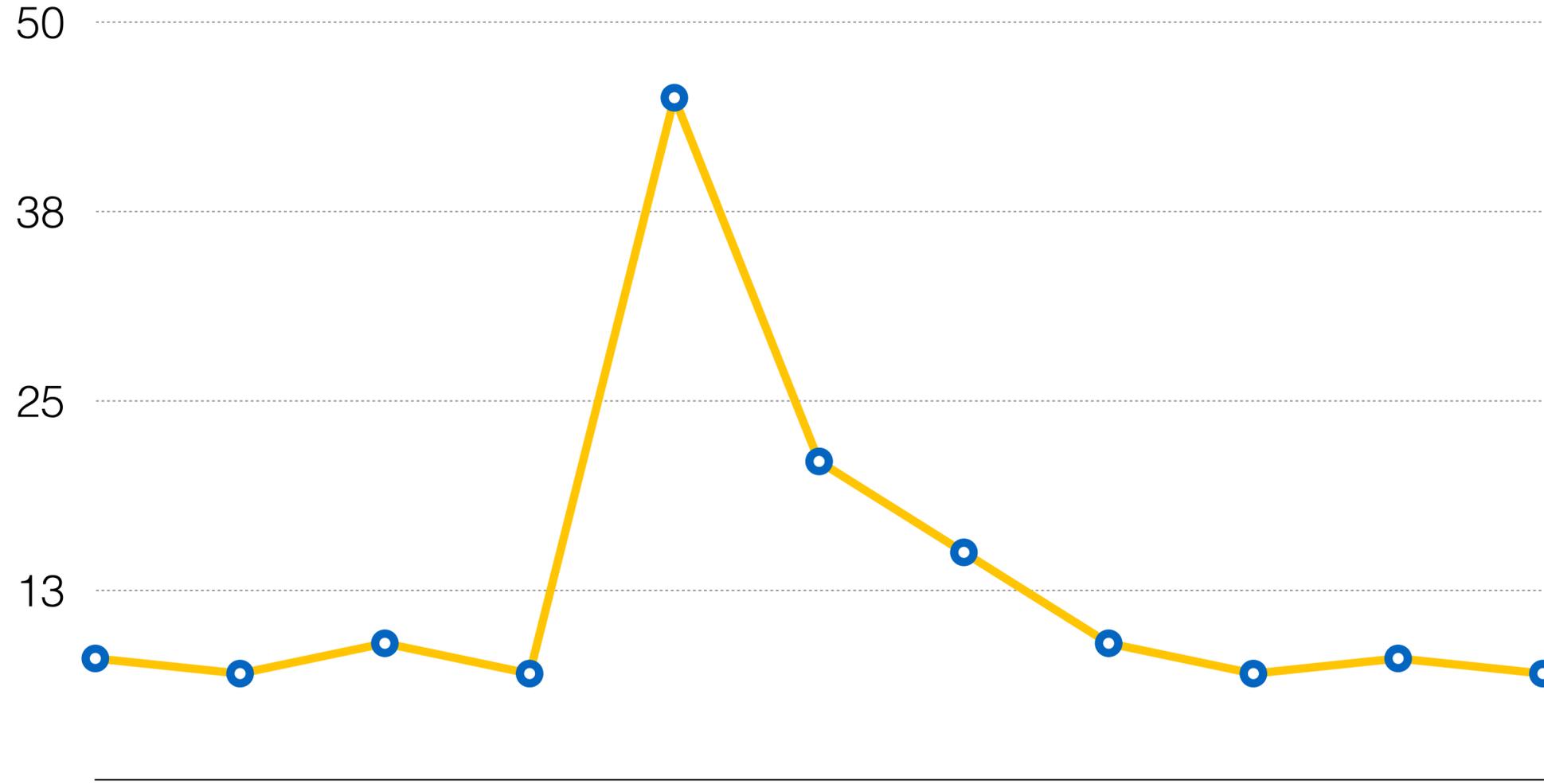
continuous,  
passive











# Better Profiling



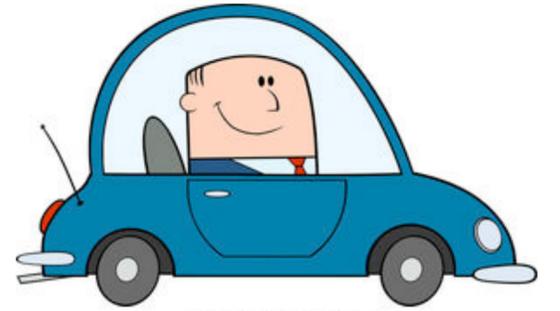
VS.

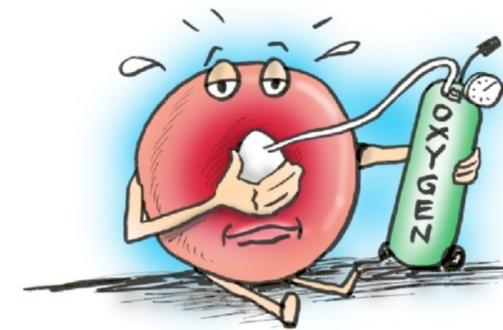


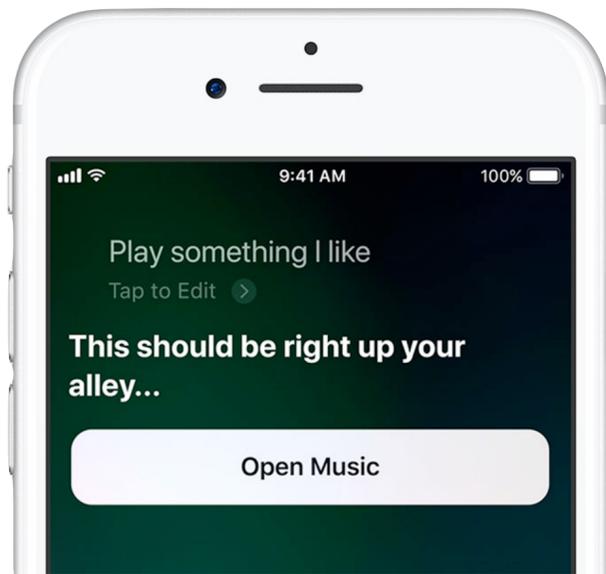
Amazon Elements Baby Wipes, Sensitive, 480 Count, Flip-Top Packs  
★★★★★ 16,254  
\$11.99 ✓prime



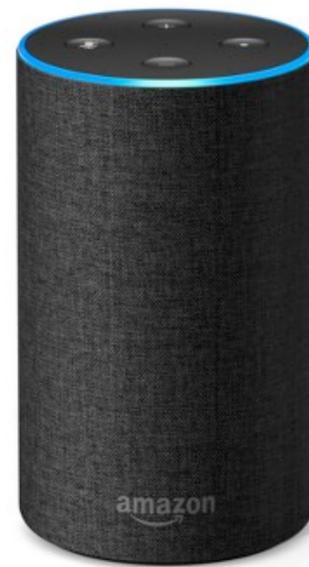
Amazon Brand - Mama Bear Organic Baby Food, Stage 2, Apple Pear Spinach, 4 Ounce Pouches  
★★★★★ 399  
\$15.75 ✓prime







Hey, Siri



Alexa



Ok, Google

**Diary**

2,176 - 1,228 + 0 = 948  
Goal Food Exercise Remaining

**Breakfast 466 cal**

- British Medium Eggs - Whole Lidl, 3 egg (58g) 198
- Granary Bread - Medium Slice Hovis, 72 g (Slice) 184
- Tomato Ketchup 50% Less Sugar 25... Heinz, 20 g 13
- Semi Skimmed Milk 100ml Yeo Valley Organic, 150 ml 70

**Meal 1 762 cal**

- Chicken leg Lidl, 160 grams 286

Bottom navigation: Home, Diary, Progress, More

**Today**

CYCLE DAY 26 TODAY

- EMOTIONS HAPPY
- ENERGY LOW
- SLEEP 6 TO 9 HOURS
- EXERCISE YOGA

Bottom navigation: Home, Calendar, Add, Profile, More

**Me**

21 SEPTEMBER 2017 | THURSDAY

Afternoon

- Vitamin D 16:00 | 1 pills
- Vitamin D 17:50 | 1 pills

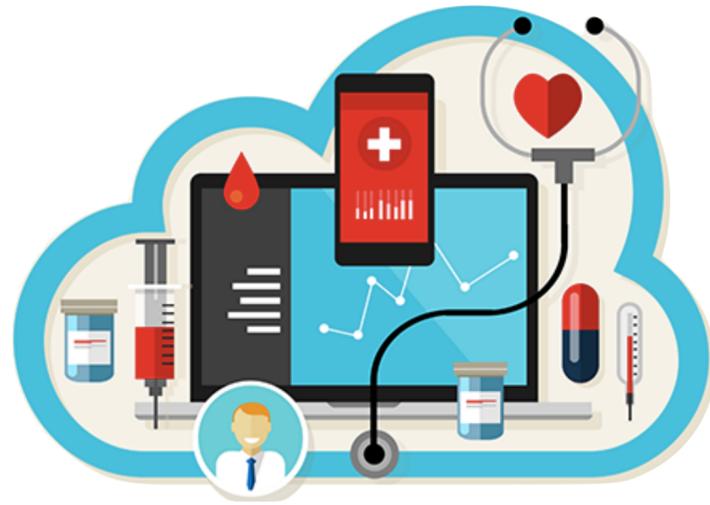
Evening

- Vitamin D 20:00 | 1 pills

Taken

- Vitamin D 08:00 | 1 pills
- Vitamin C 12:00 | 1 pills

Bottom navigation: Home, Diary, Progress, More



let's bring all this real-world evidence  
into healthcare



500,000x  
year



1 time  
year

# World Series 2016 - Chicago Cubs

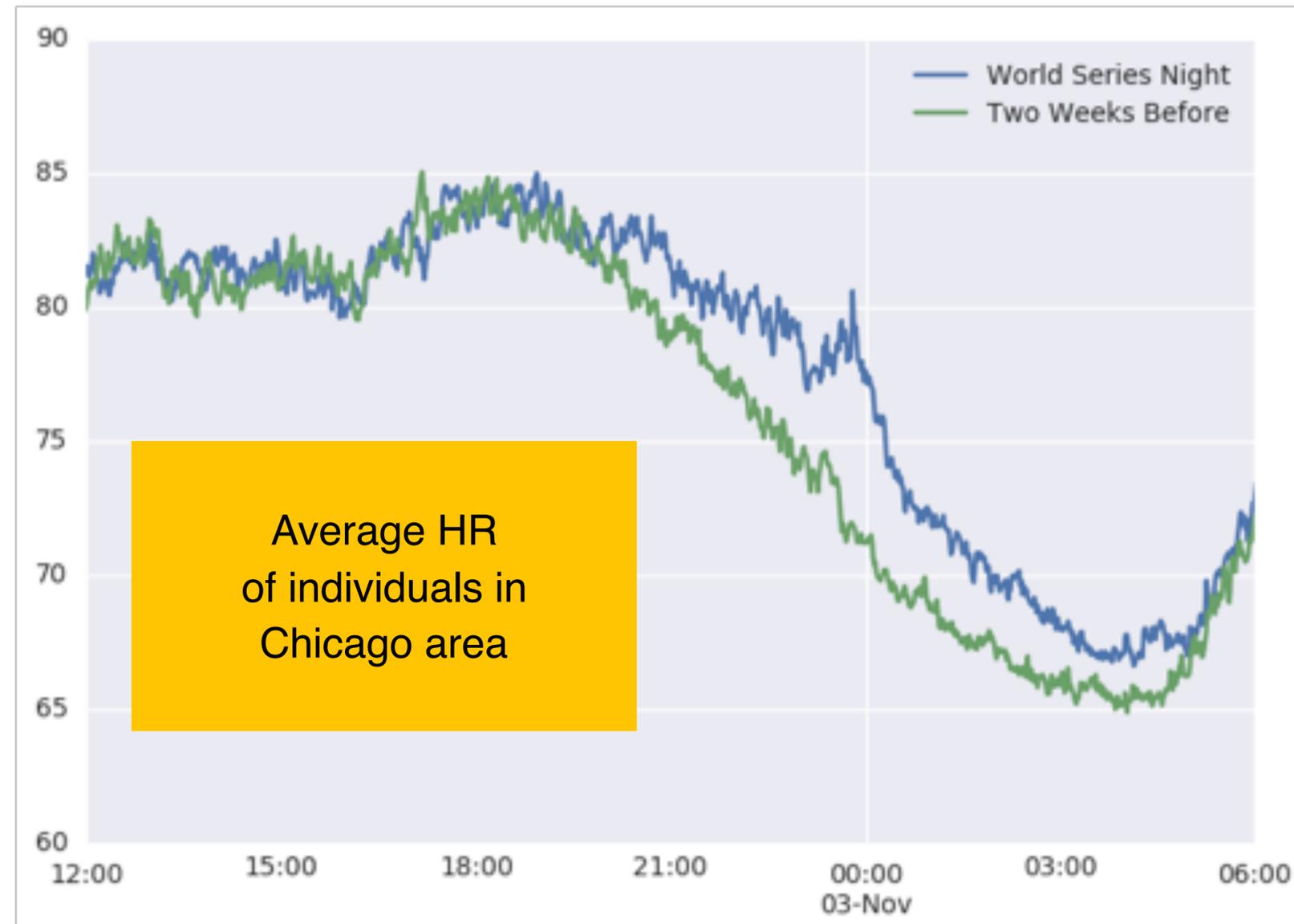


vs.

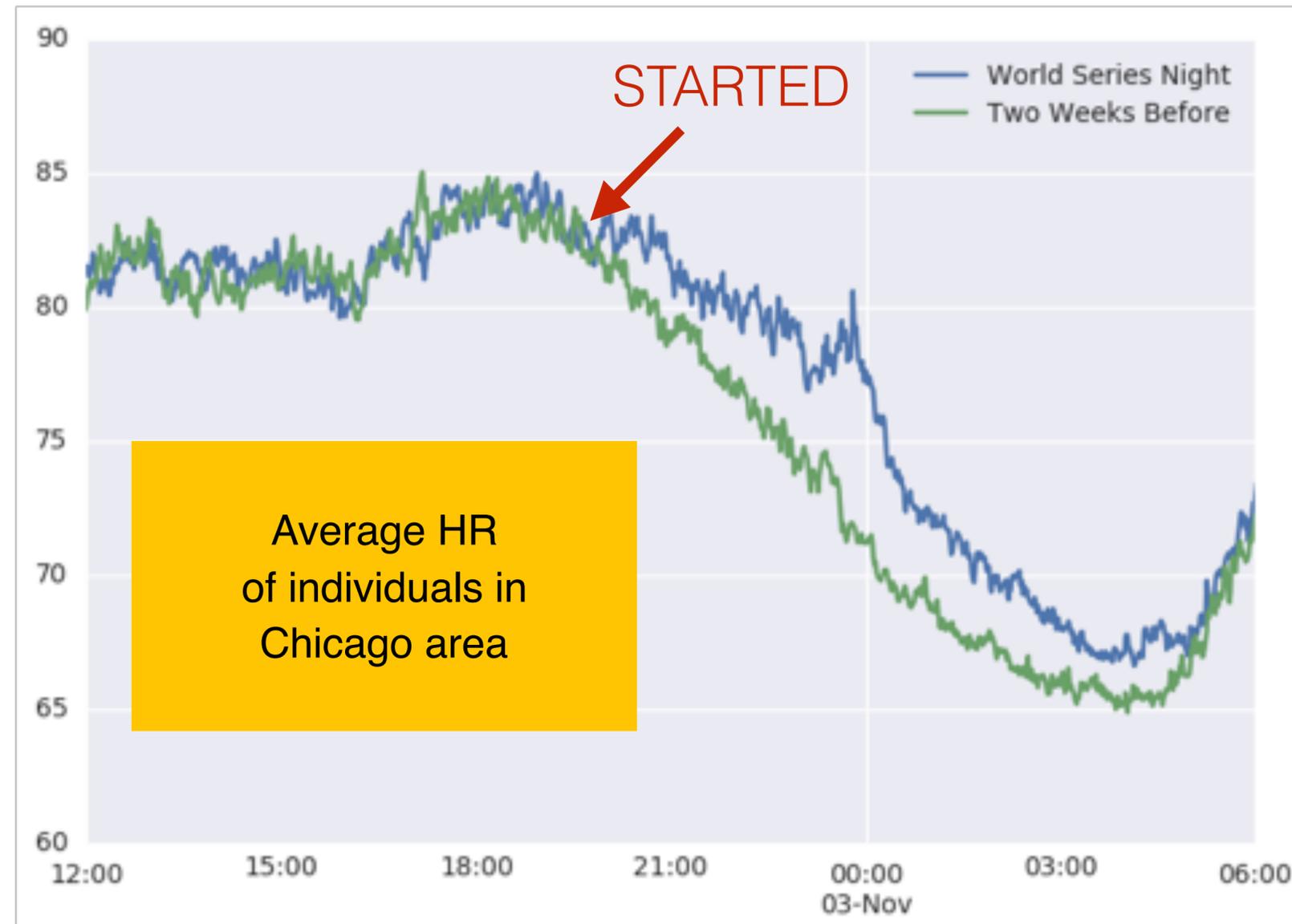


Cleveland, OH  
November 2nd, 8pm EST  
4h28m

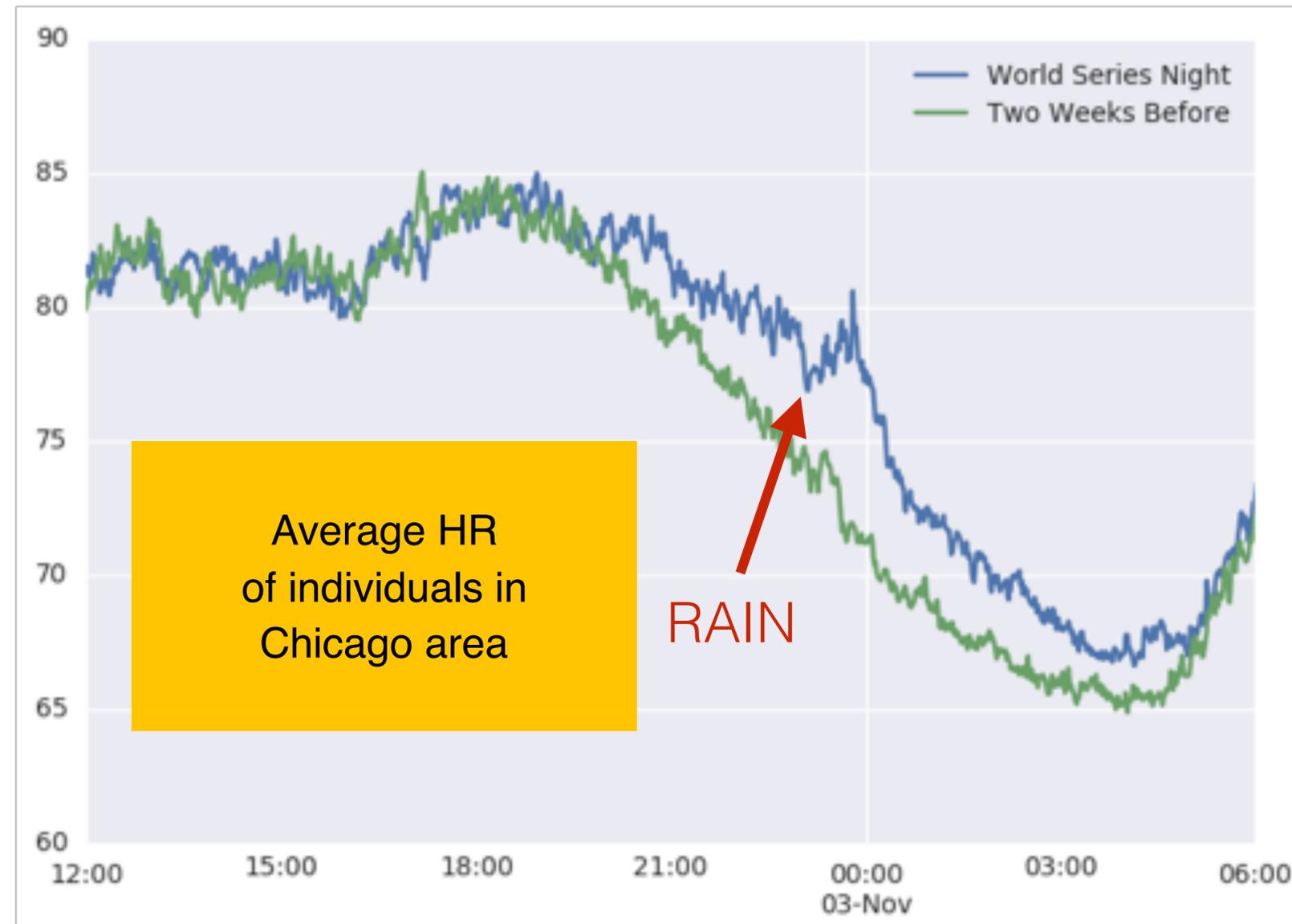
# World Series 2016 - Chicago Cubs



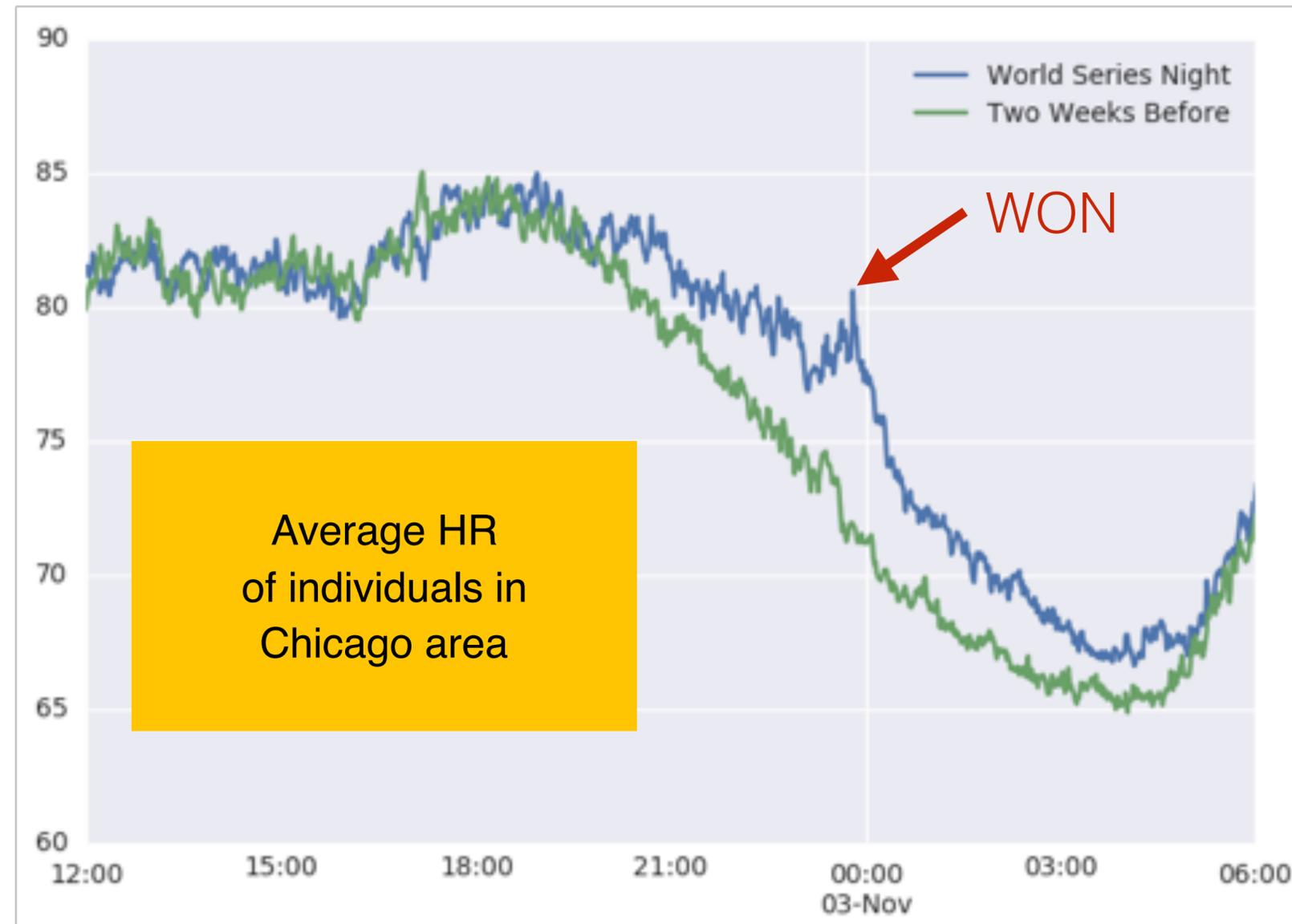
# World Series 2016 - Chicago Cubs

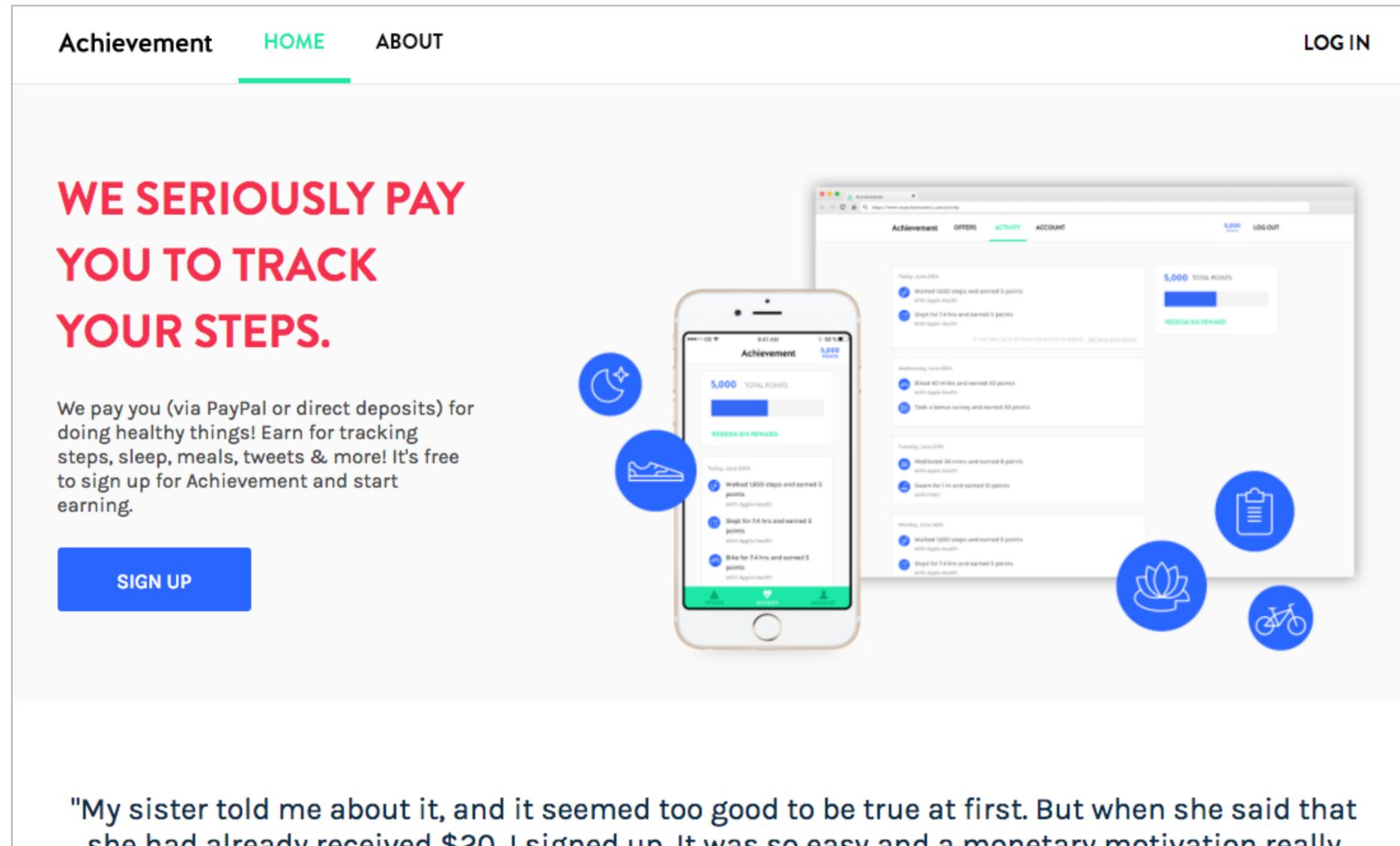


# World Series 2016 - Chicago Cubs



# World Series 2016 - Chicago Cubs





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5,000 TOTAL POINTS  
REDEEM \$10 REWARD

Today, June 28th  
Walked 1000 steps and earned 5 points with Apple Health  
Slept for 7.4 hrs and earned 5 points with Apple Health  
Bike for 7.4 hrs and earned 5 points with Apple Health

5,000 TOTAL POINTS  
REDEEM \$10 REWARD

Today, June 28th  
Walked 1000 steps and earned 5 points with Apple Health  
Slept for 7.4 hrs and earned 5 points with Apple Health

Wednesday, June 28th  
Rode 40 miles and earned 40 points with Apple Health  
Took a bonus survey and earned 50 points with Apple Health

Thursday, June 28th  
Walked 80 miles and earned 8 points with Apple Health  
Swam for 1 hr and earned 10 points with Apple Health

Monday, June 28th  
Walked 1000 steps and earned 5 points with Apple Health  
Slept for 7.4 hrs and earned 5 points with Apple Health

"My sister told me about it, and it seemed too good to be true at first. But when she said that she had already received \$20, I signed up. It was so easy and a monetary motivation really

# Achievement

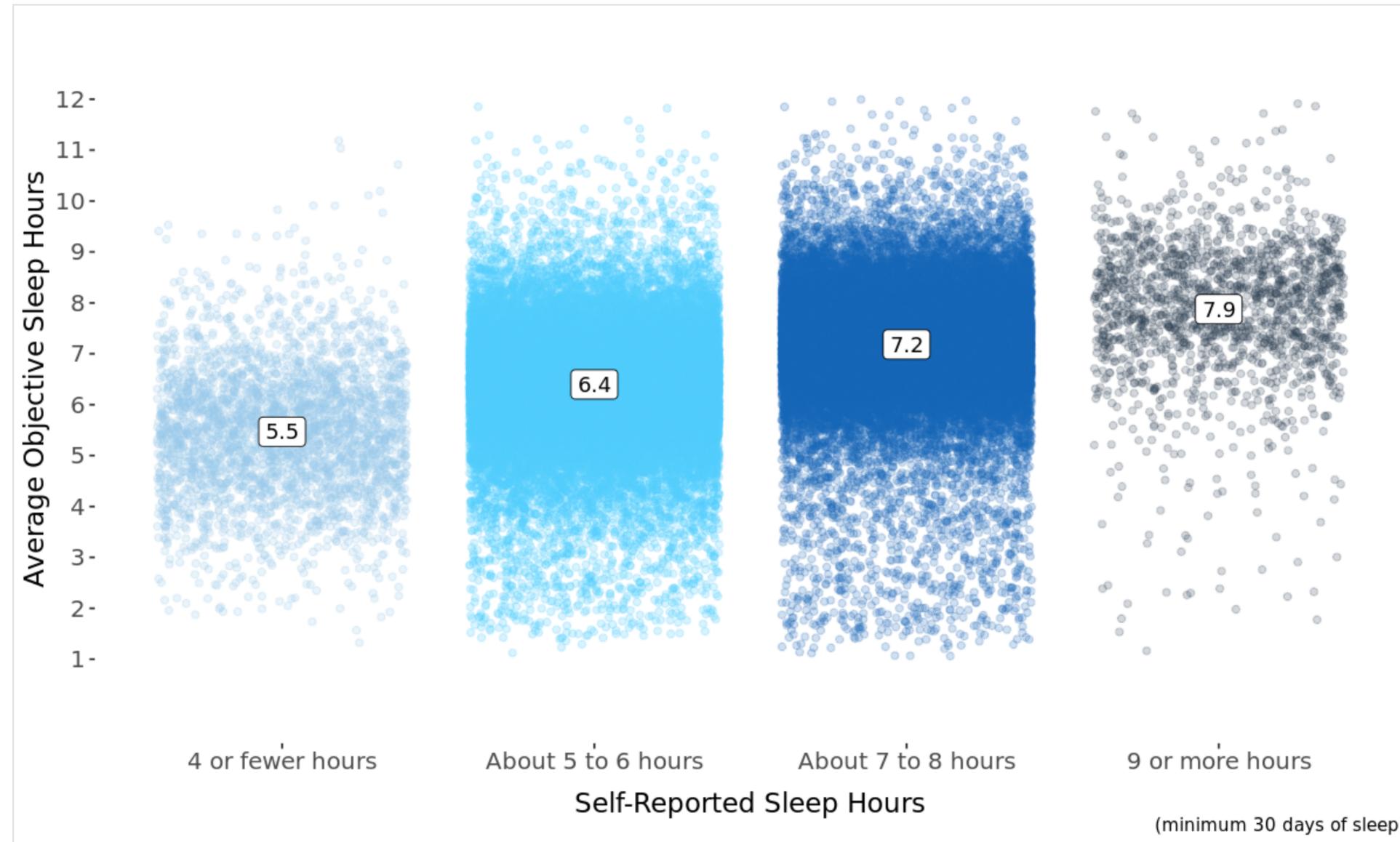
2.8M+ Members | iOS/Android | Research







# How long do you sleep?



**Have you been diagnosed with any of the following health conditions at any point in your life?  
Please select all that apply.**

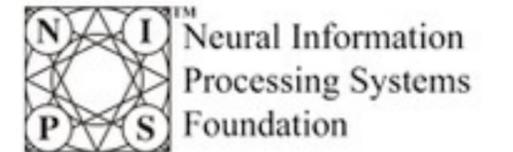
- |   |   |  |
|---|---|--|
| <input type="checkbox"/> Alzheimer's disease                          | <input type="checkbox"/> Dyslipidemia (high cholesterol)                        | <input type="checkbox"/> Multiple sclerosis  |
| <input type="checkbox"/> Anxiety                                      | <input type="checkbox"/> Gastroesophageal reflux disease (GERD)                 | <input type="checkbox"/> Neurodegenerative disorder (e.g., Parkinson's disease, Huntington's disease, ALS) |
| <input checked="" type="checkbox"/> Arrhythmia                        | <input type="checkbox"/> Gestational Diabetes                                   | <input type="checkbox"/> Obstructive coronary heart disease  |
| <input type="checkbox"/> Asthma                                       | <input type="checkbox"/> Heart attack (myocardial infarction)                   | <input type="checkbox"/> Osteoarthritis (commonly known as simply arthritis)                               |
| <input type="checkbox"/> Cancer                                       | <input type="checkbox"/> Heart failure  | <input type="checkbox"/> Osteoporosis  |
| <input type="checkbox"/> Chronic obstructive pulmonary disease (COPD) | <input type="checkbox"/> Hypertension (high blood pressure)                     | <input checked="" type="checkbox"/> Restless leg syndrome  |
| <input type="checkbox"/> Chronic pain                                 | <input checked="" type="checkbox"/> Insomnia                                    | <input type="checkbox"/> Rheumatoid arthritis  |
| <input type="checkbox"/> Depression                                   | <input type="checkbox"/> Irritable bowel disease (IBD)                          | <input type="checkbox"/> Sleep apnea   |
| <input type="checkbox"/> Diabetes, Type 1                             | <input type="checkbox"/> Lupus  | <input type="checkbox"/> Stroke  |
| <input type="checkbox"/> Diabetes, Type 2                             | <input type="checkbox"/> Mental health illness other than depression or anxiety | <input type="checkbox"/> None of the above   |

Fill out (or check) health surveys

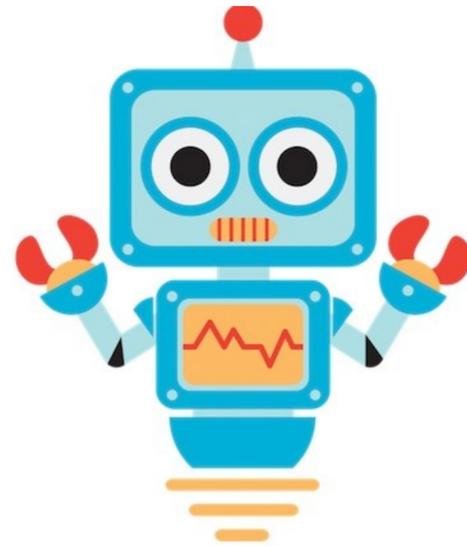
# Published 40+ Papers in Medical Journals and Conferences



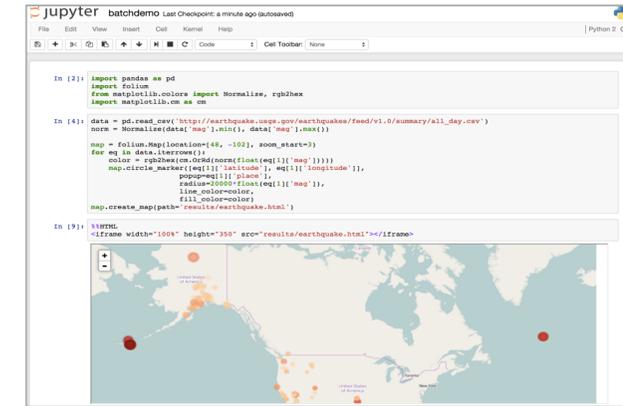
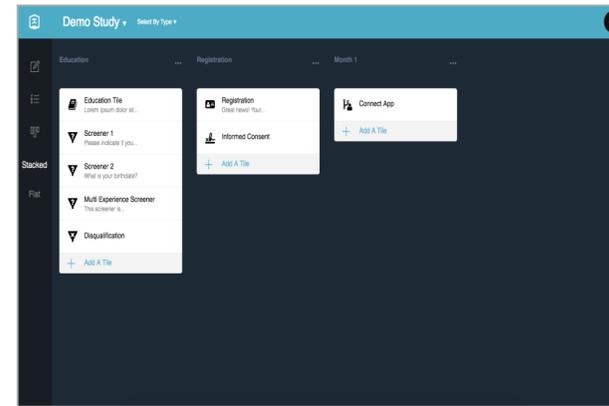
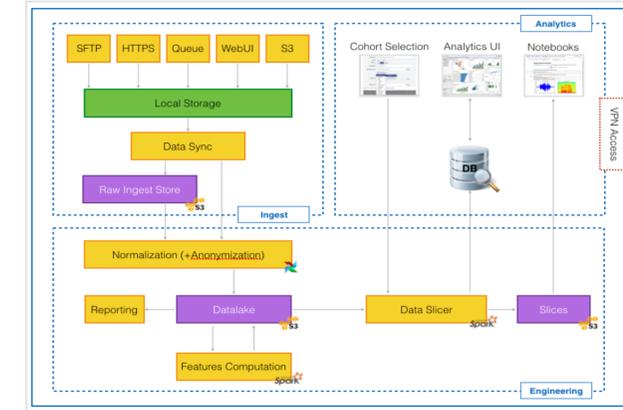
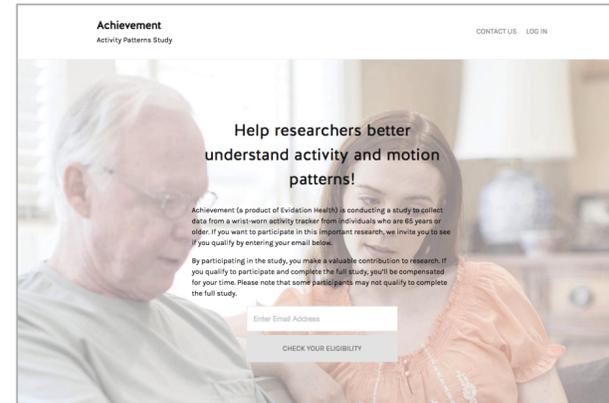
Association for  
Computing Machinery



[evidation.com/research](http://evidation.com/research)



How do we do it?



## Data Connectivity

100+ Devices/Apps  
Highly Scalable  
Weather, Census, EMR

## Study Management

Design, Management  
Multi-Site, Physical/Virtual  
Protocol + IRB Approval

## Analysis Platform

HIPAA Compliant  
Exploration & Research  
Python, R, MATLAB

# Our Partners



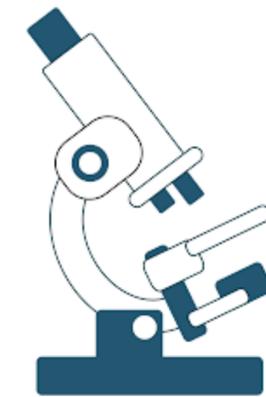
Pharma



Hospitals



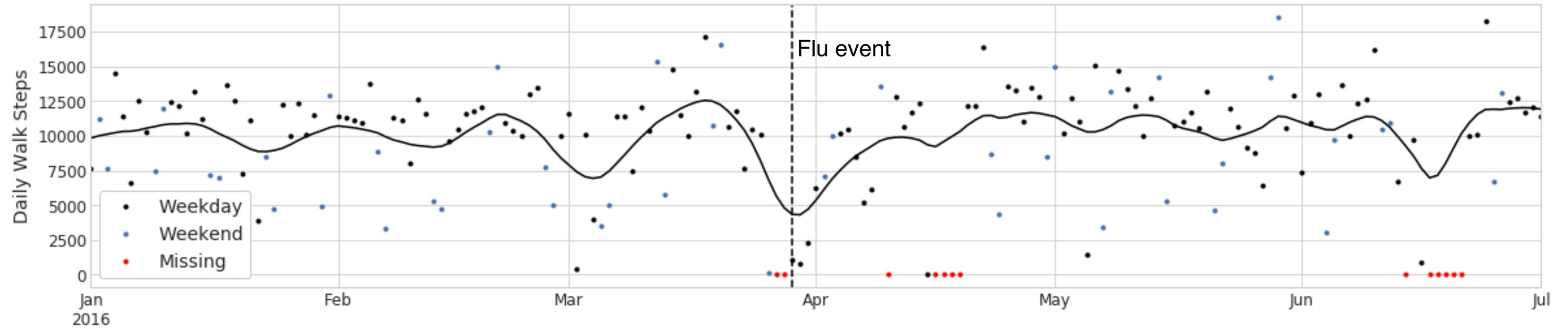
Payers



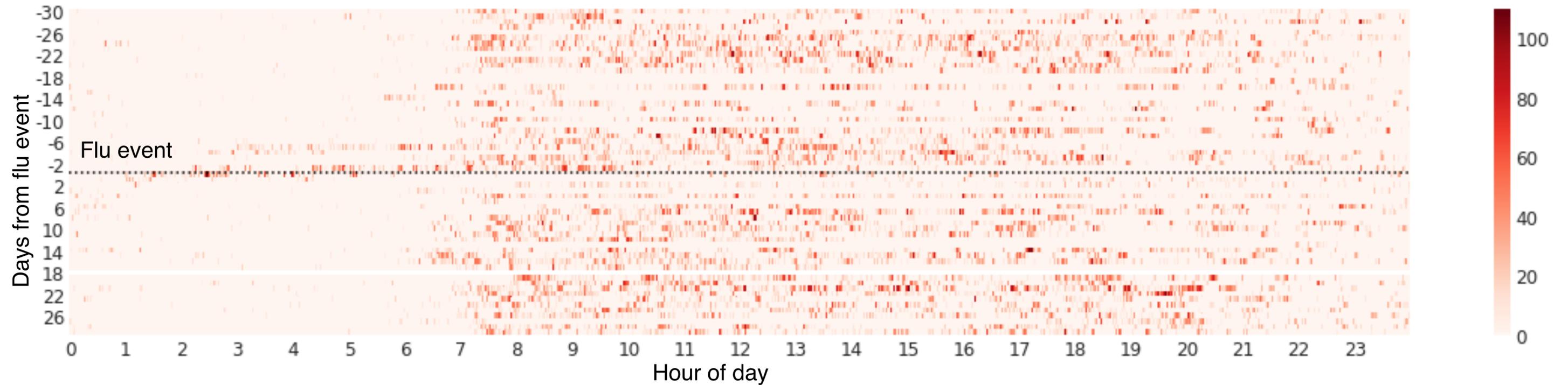
Organizations

Prospective | Retrospective | Observational  
Controlled Trials | Virtual | Physical

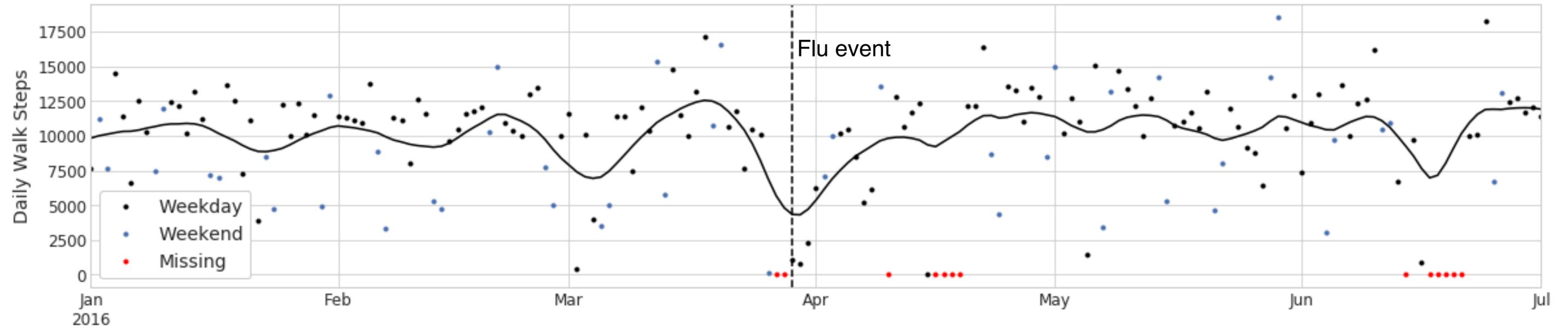
### Daily step counts for a person with diabetes



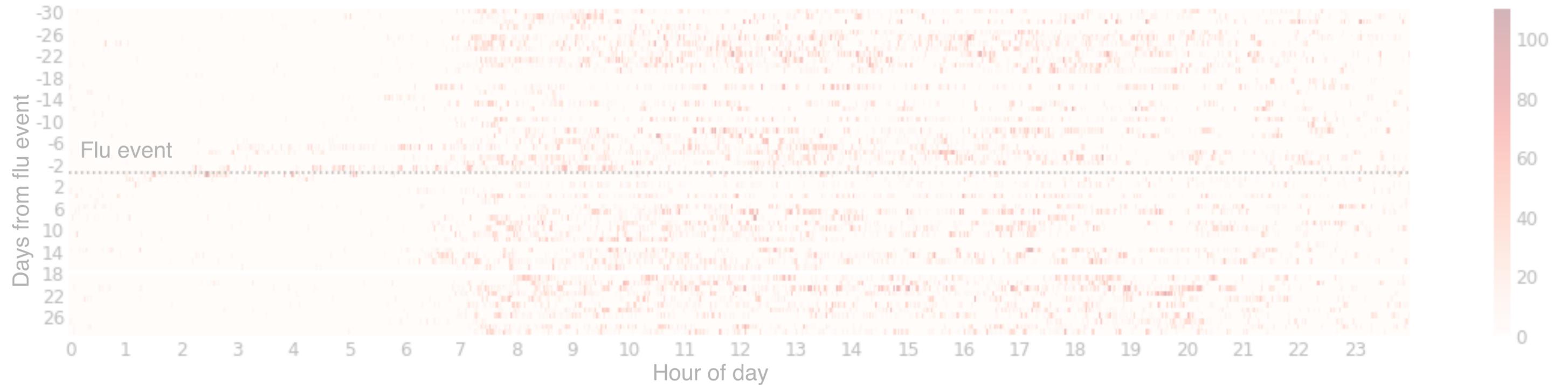
### Step count each minute for a person with diabetes



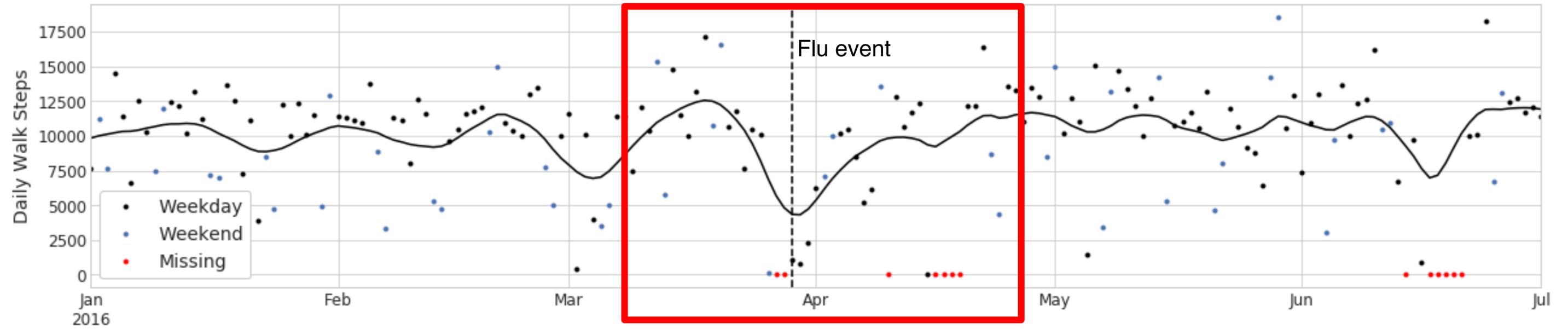
### Daily step counts for a person with diabetes



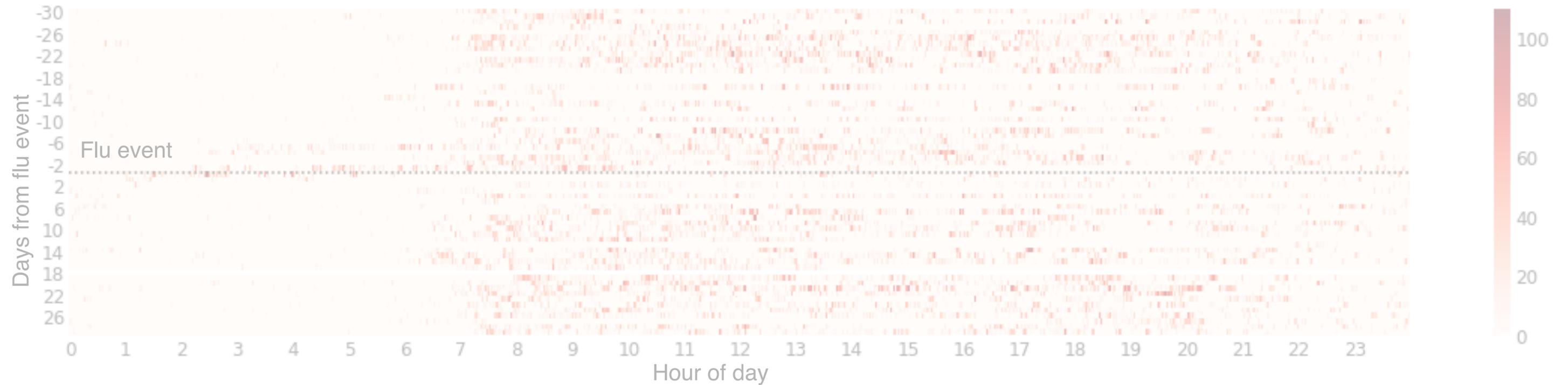
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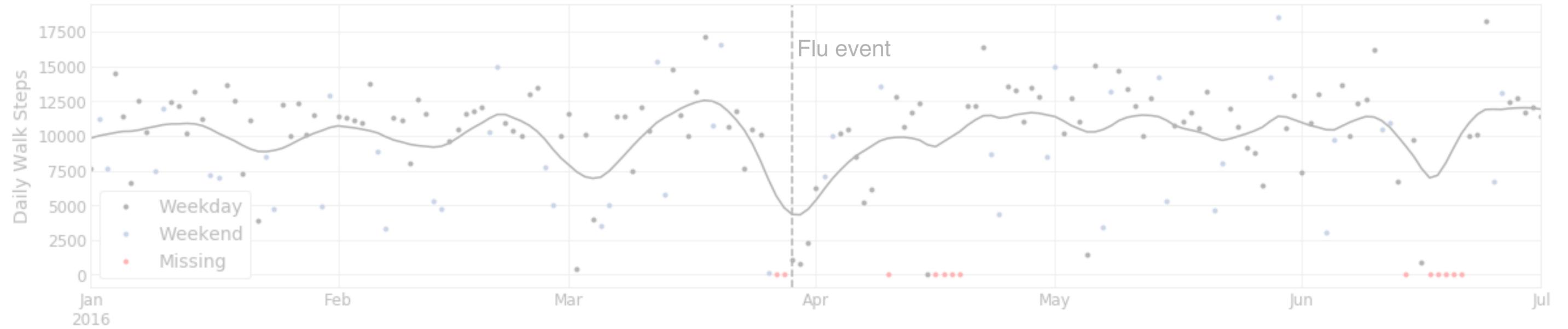
### Daily step counts for a person with diabetes



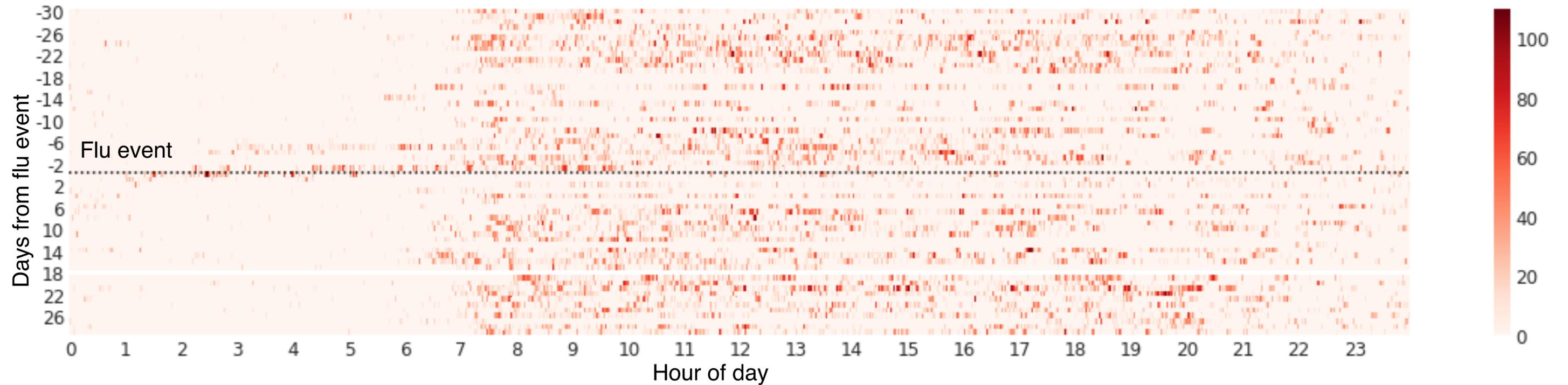
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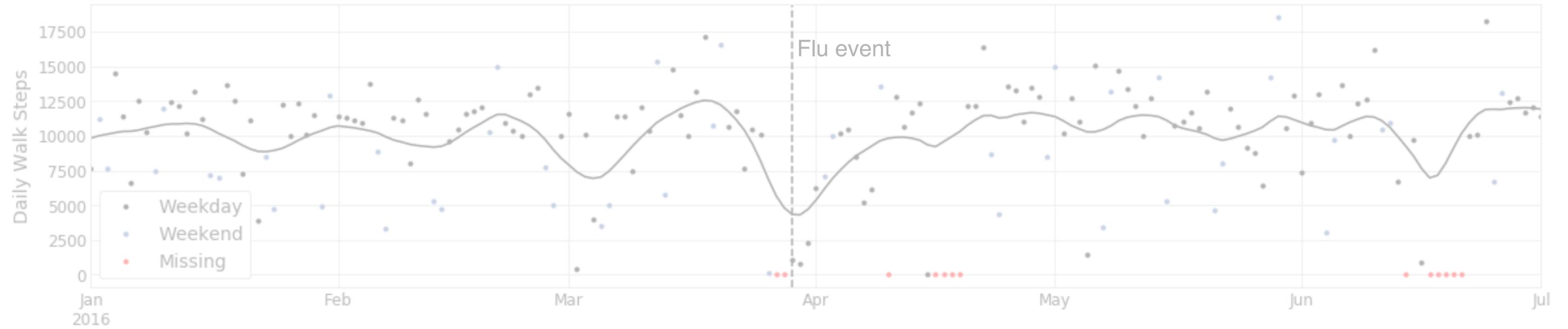
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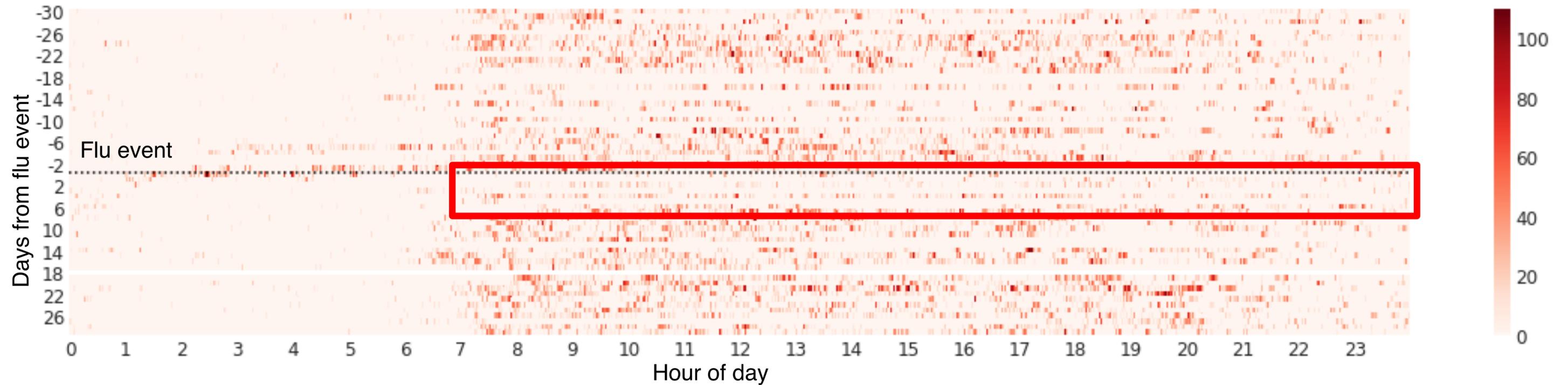
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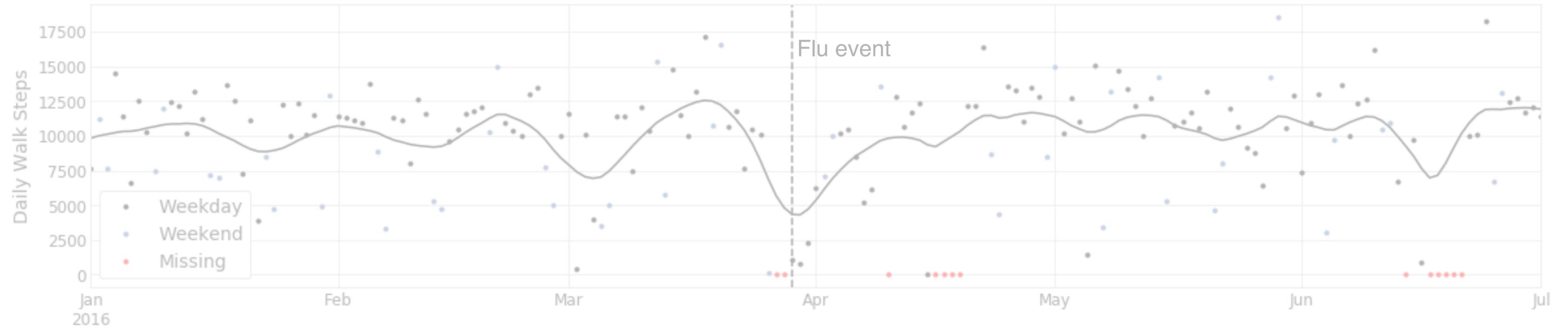
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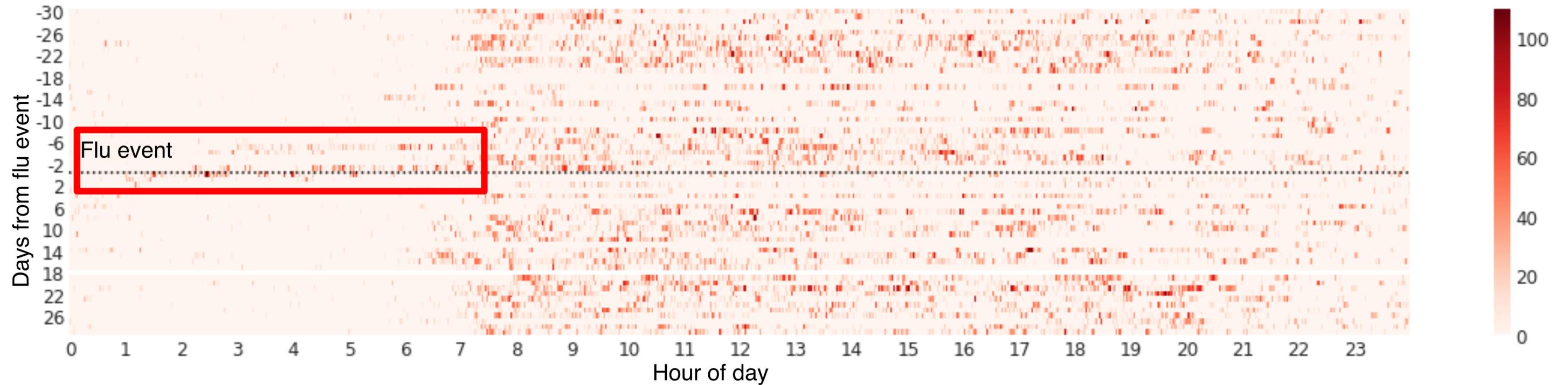
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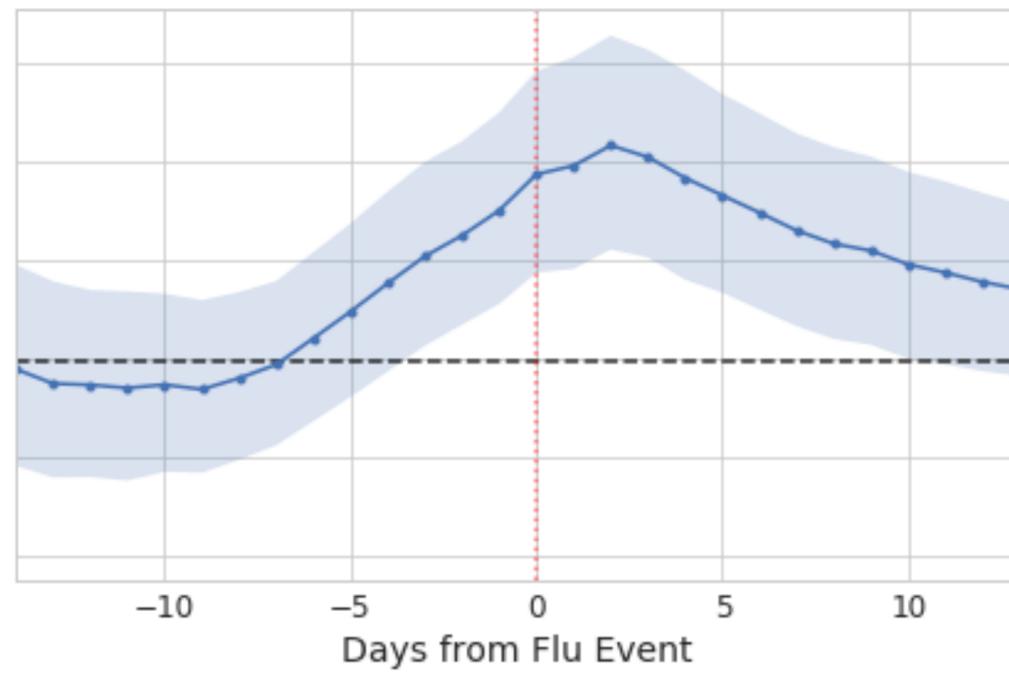
Daily step counts for a person with diabetes



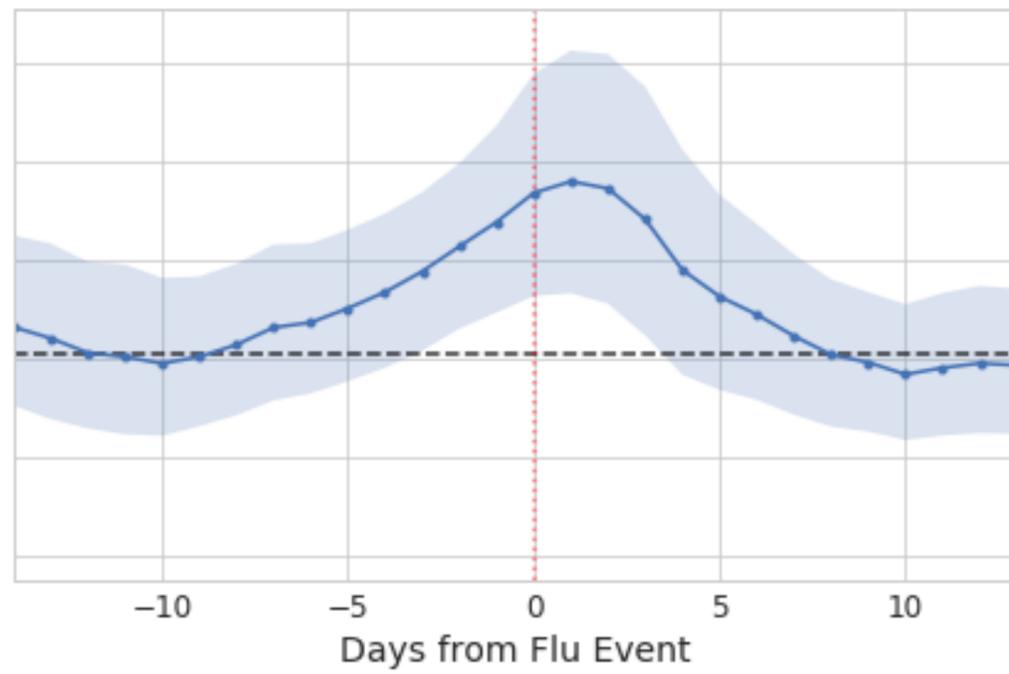
Step count each minute for a person with diabetes



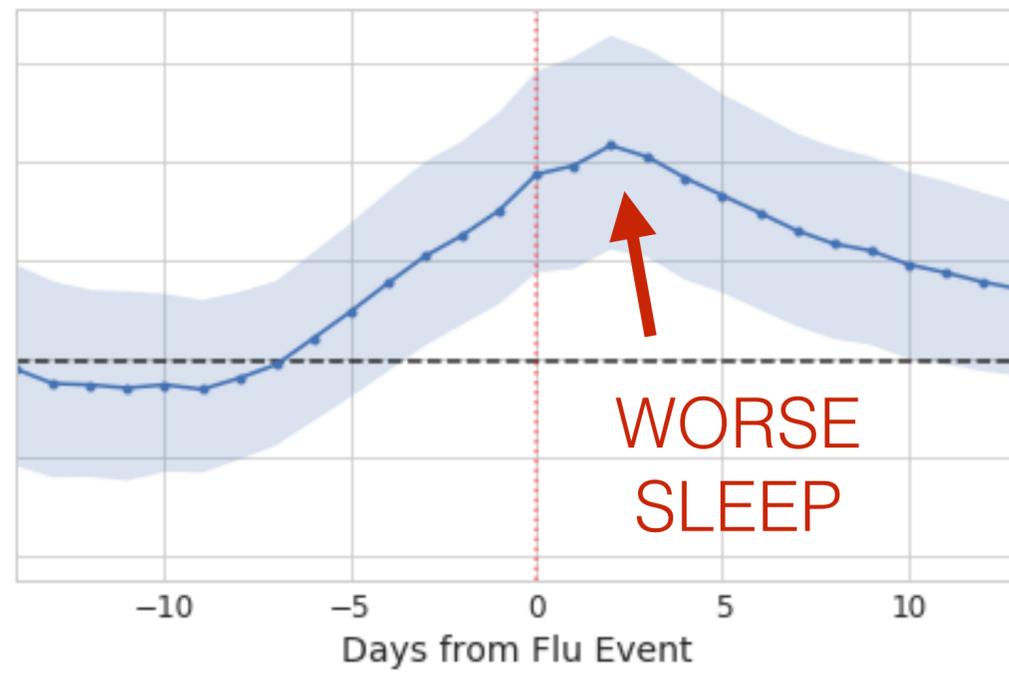
### Restless Sleep



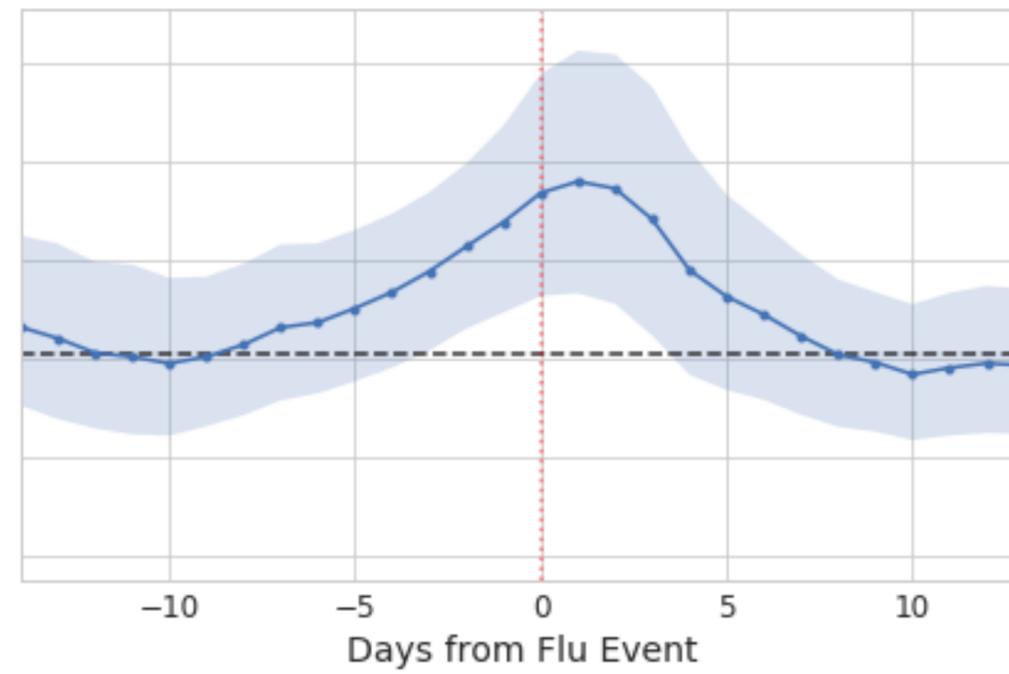
### Daily Naps



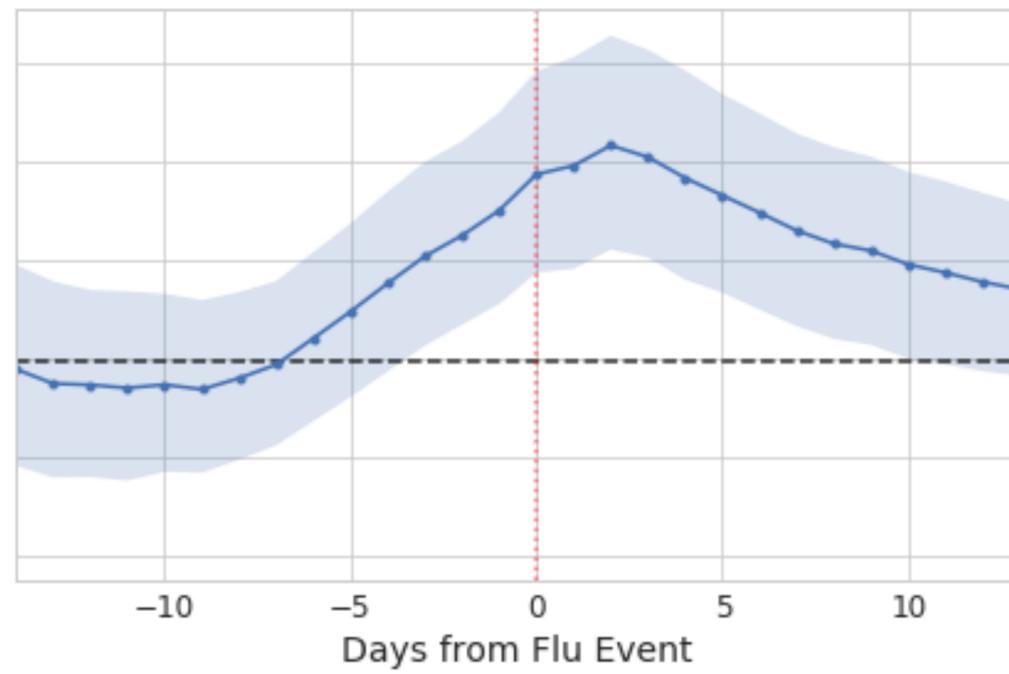
### Restless Sleep



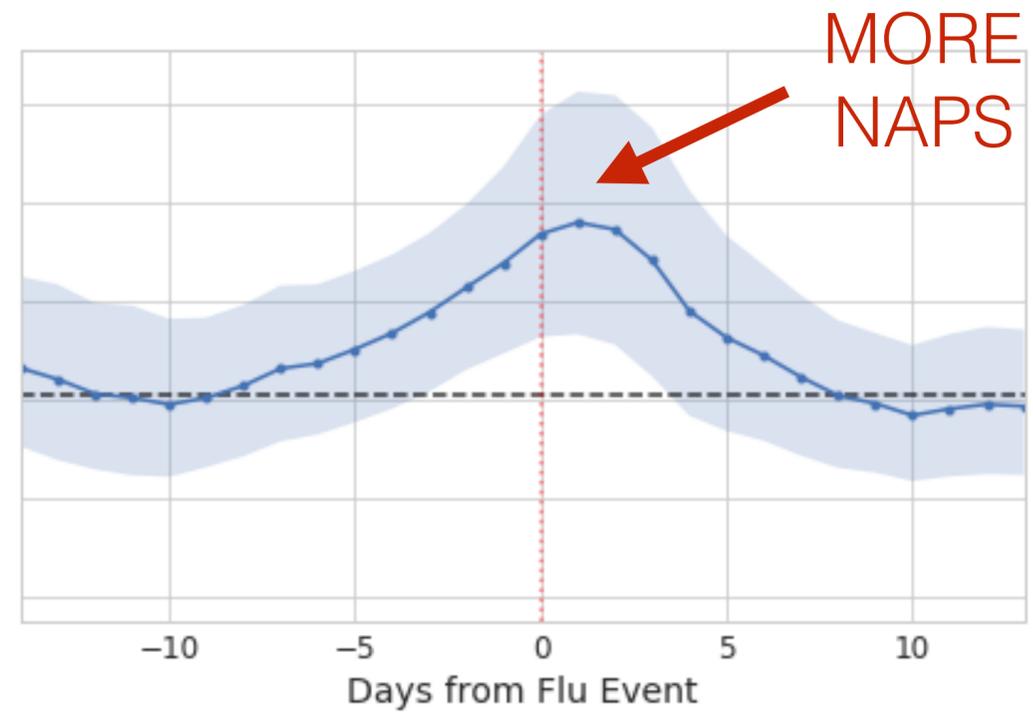
### Daily Naps



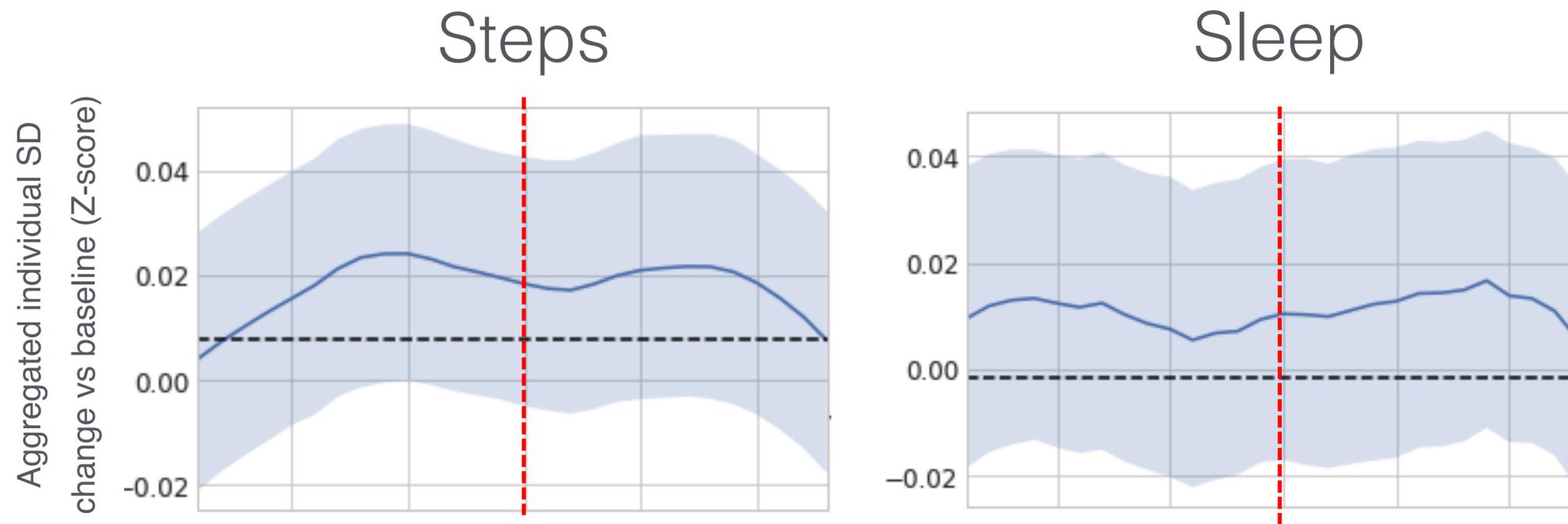
### Restless Sleep

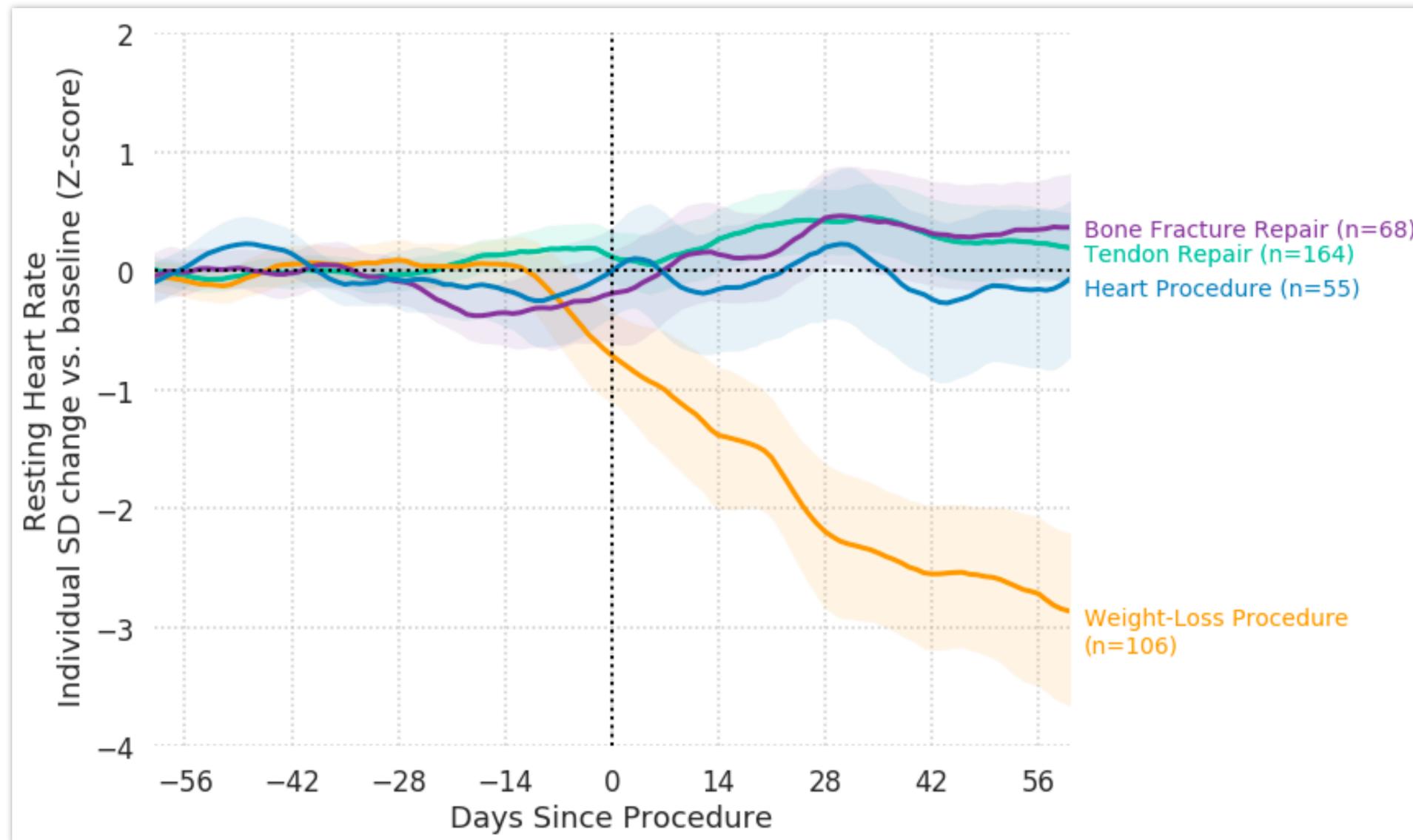


### Daily Naps



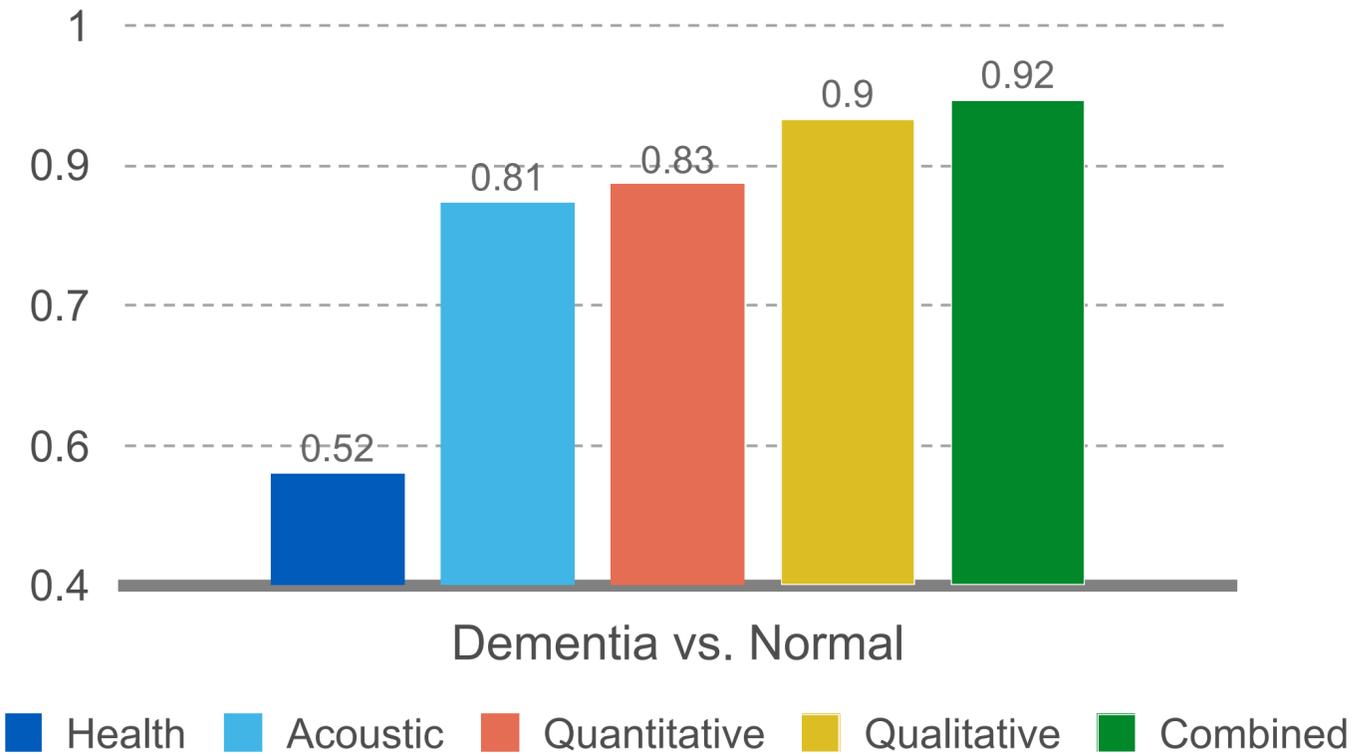
# Effects of Flu Vaccine





Heart-rate after Procedure

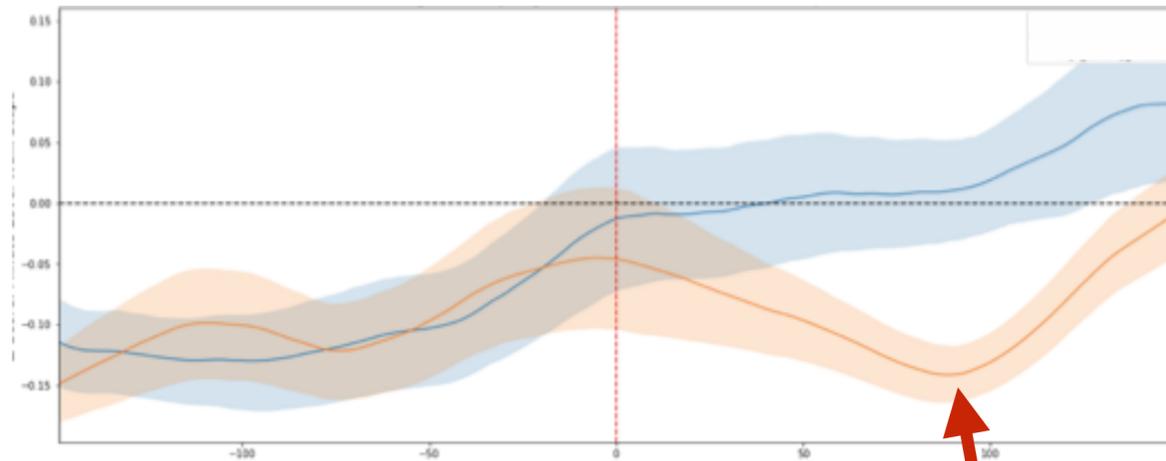
### Classification Performance (AUC)



Measure Cognitive Decline using  
Voice-based Digital Biomarker

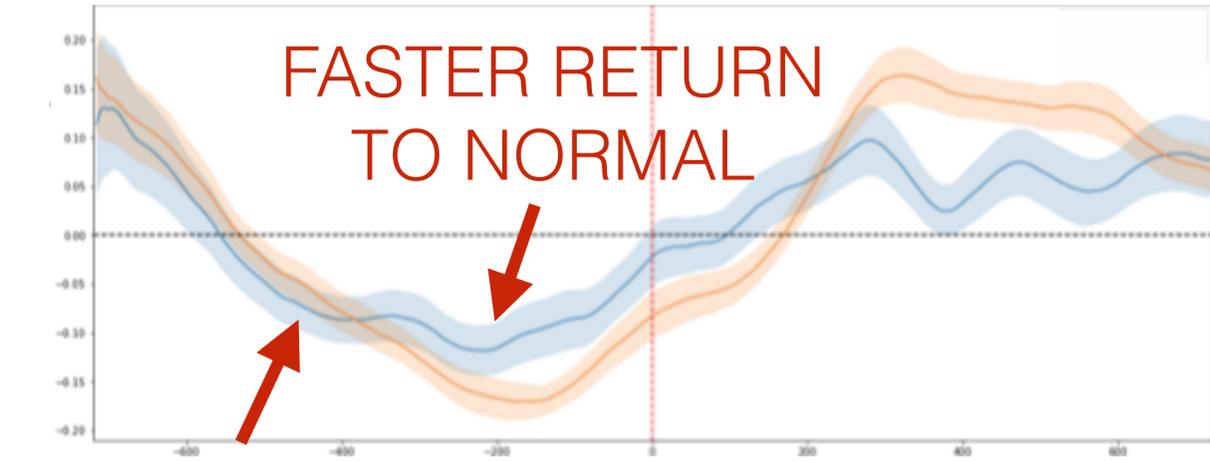
# Migraine Biomarker

## Compared to Control Day



REDUCED  
ACTIVITY

## Medicated vs. not



FASTER RETURN  
TO NORMAL

REAL  
MEDICATION

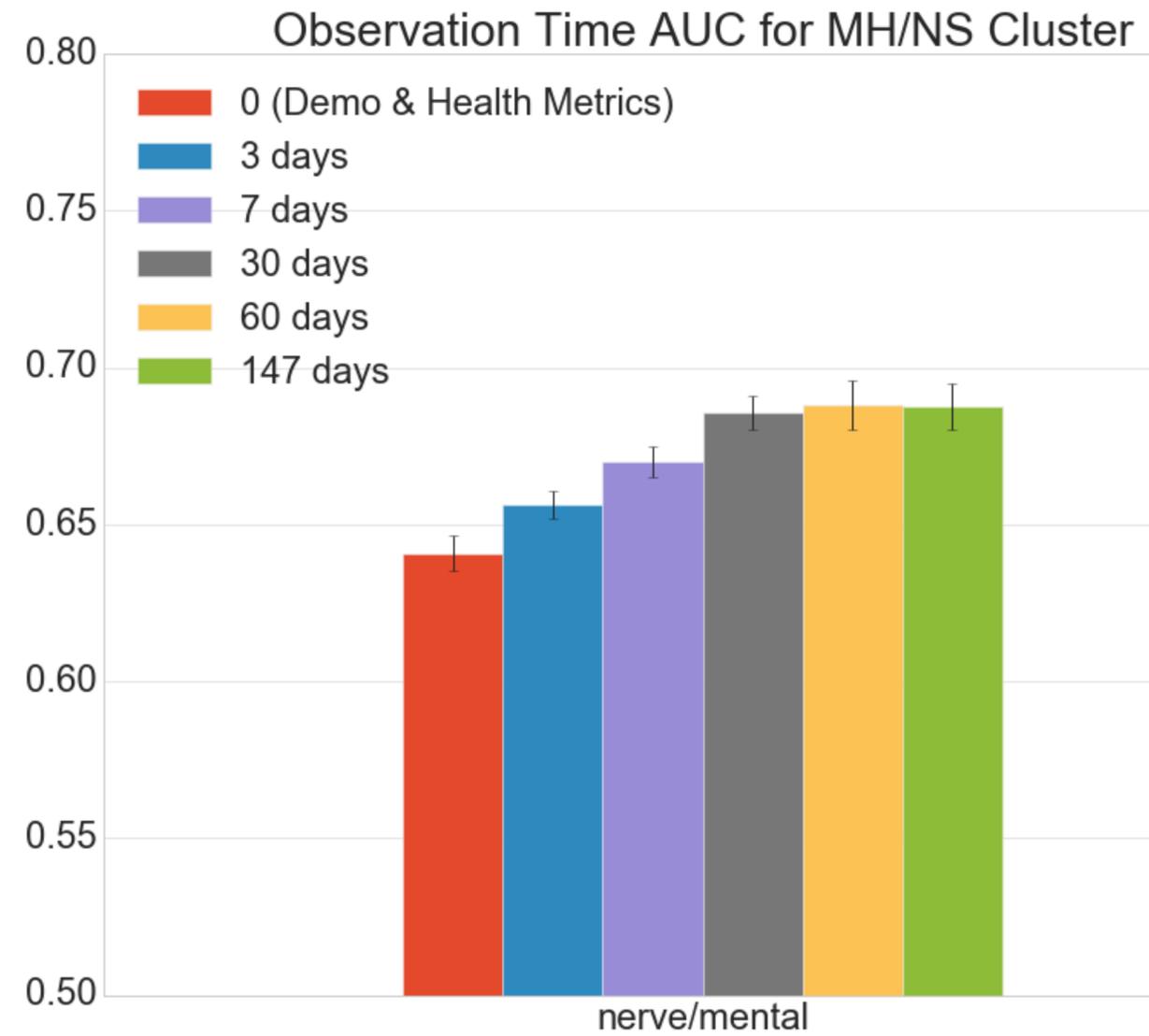
# Digital Biomarkers for

COPD Progression

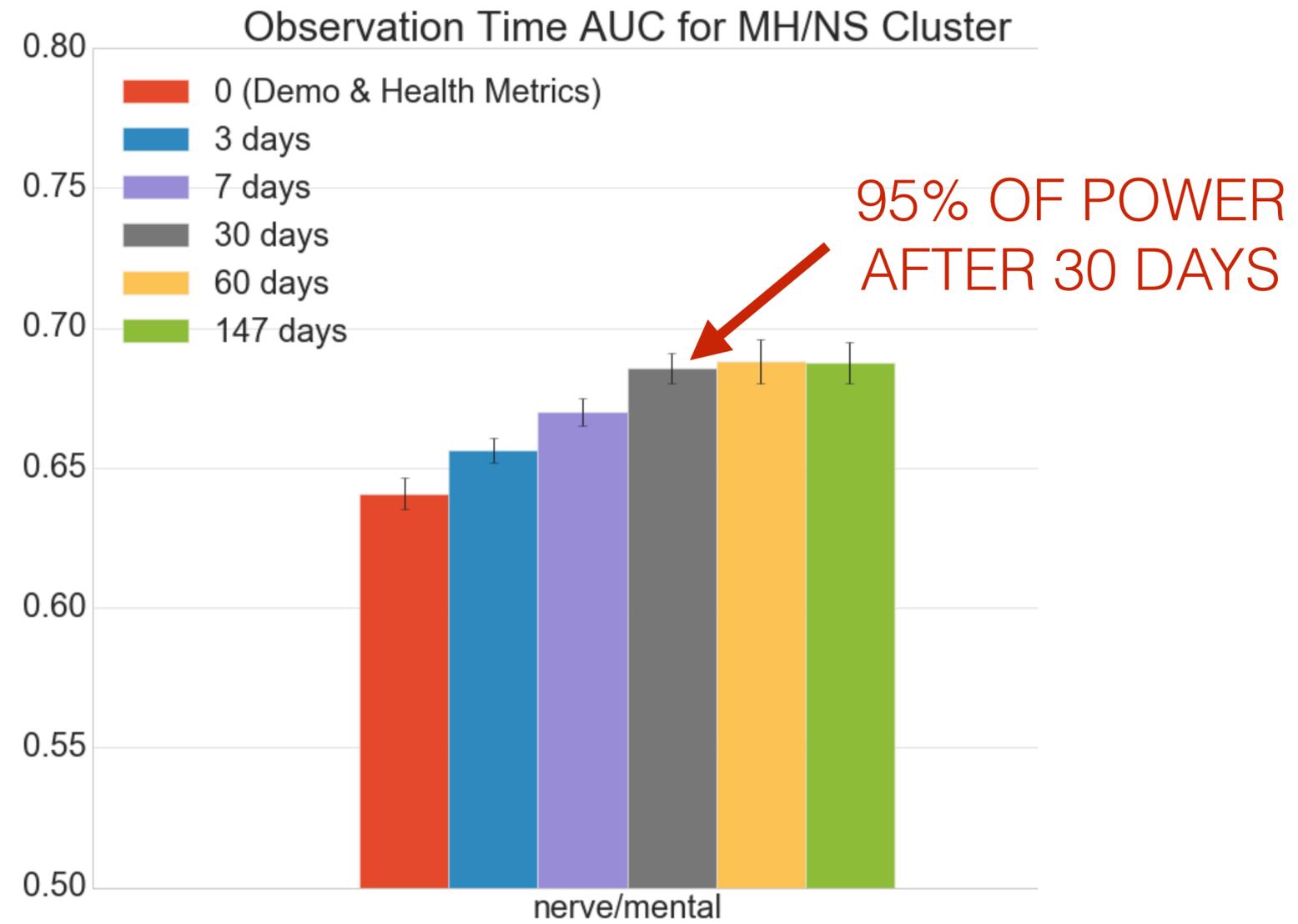
MS Progression

Migraine Probability & Events

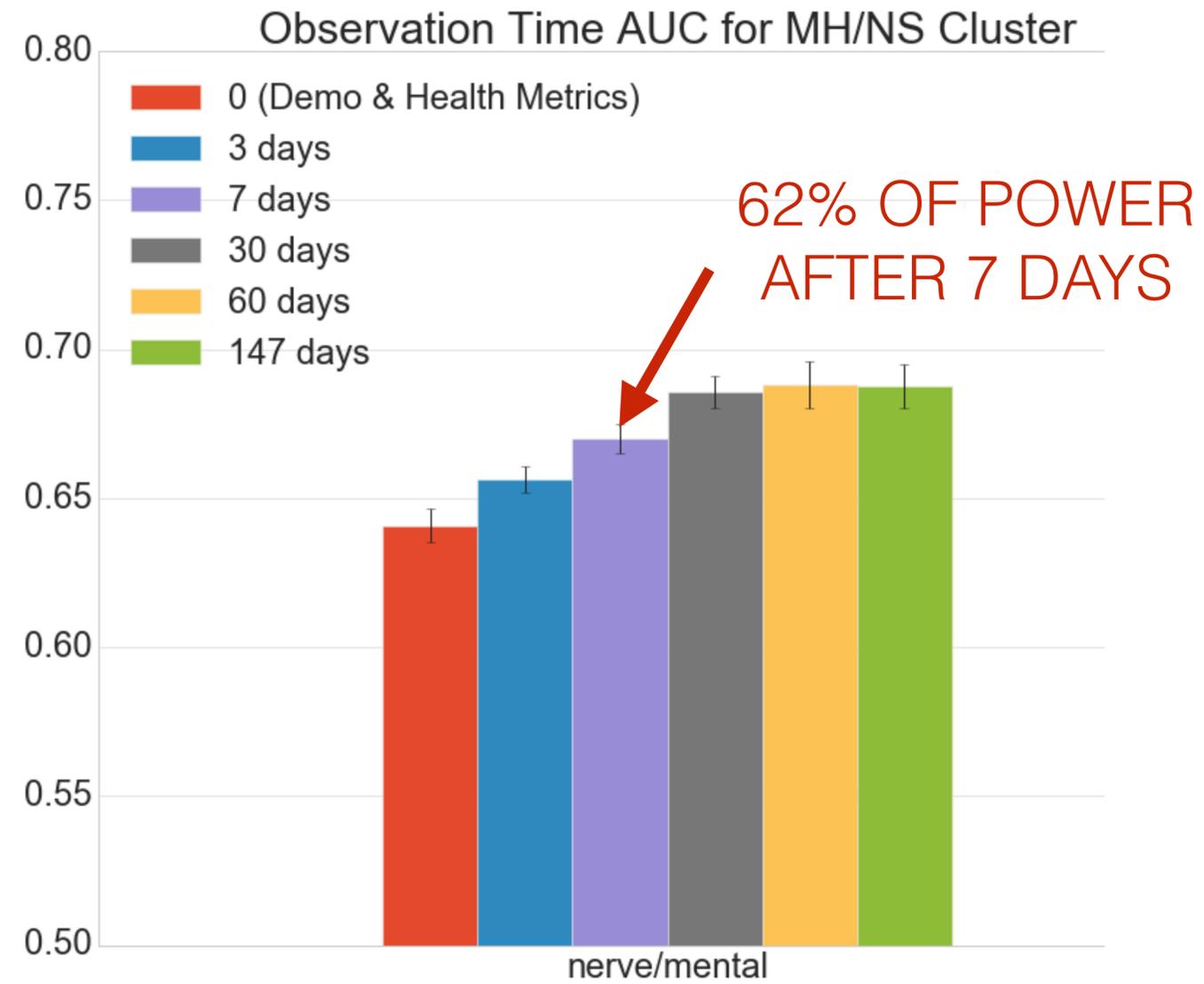
Vaccination Probability & Effectiveness



You may not need lots of data

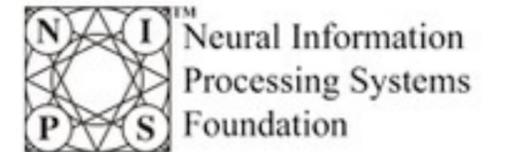
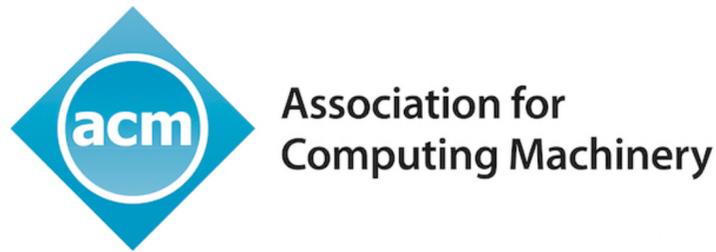


You may not need lots of data

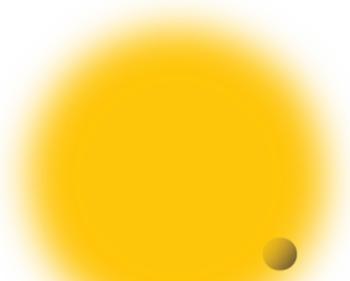


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